

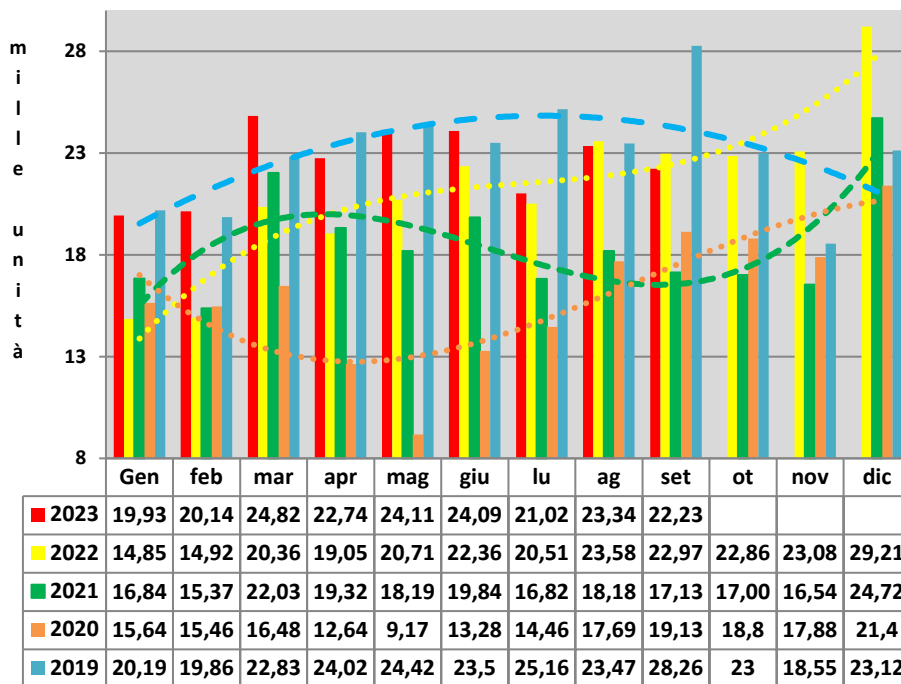


US heavy Trucks market – September 2023

Torino, October 21, 2023

Sales of Class 8 vehicles in the United States declined for a second straight month in September (-3,2%).

Vendite autocarri classe 8 negli usa - Source Wards

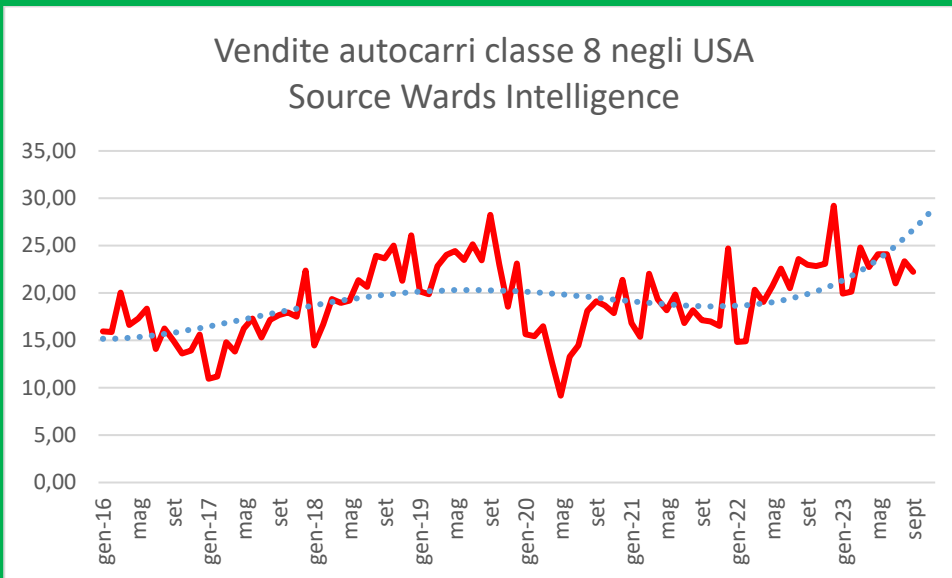
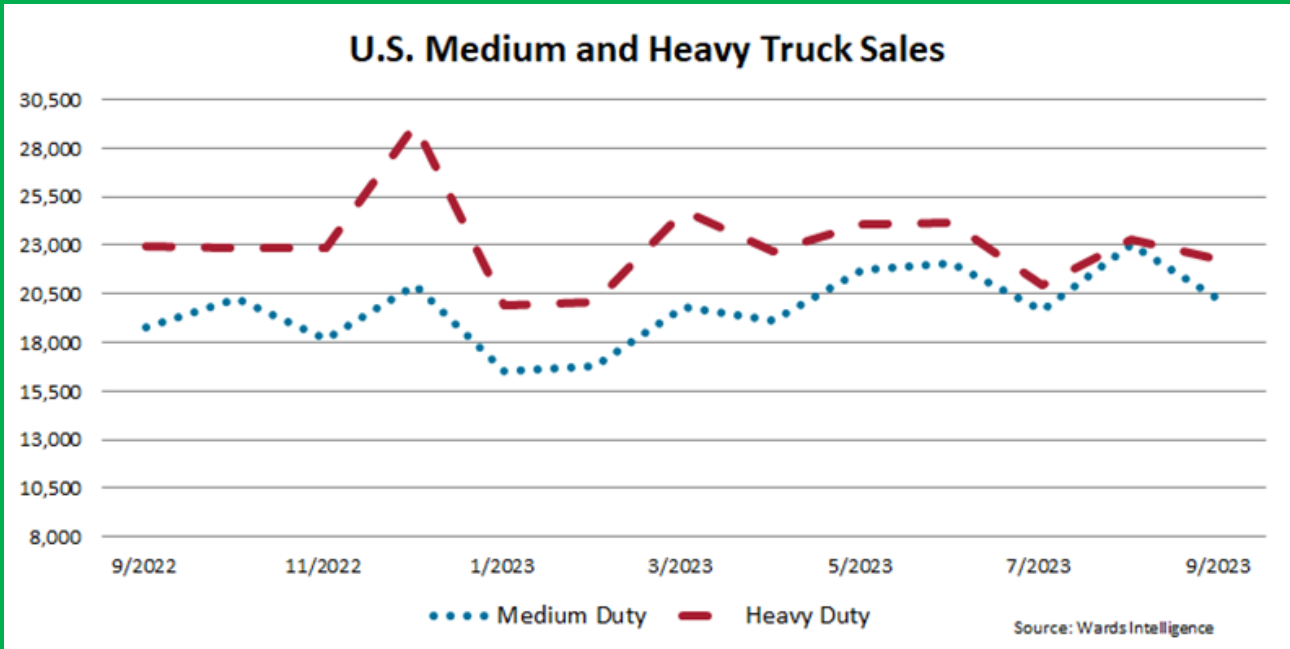


Sales of Class 8 vehicles in the United States fell from the year-ago period for a second straight month. Sales declined 3.2% to 22,231 units from 22,971 in 2022 while also dropping 4.8% sequentially from 23,342 sold in August.

ACT Research reported 19,000 preliminary orders in August, reflecting the strongest month since February.

“As represented by seasonal factors, the industry remains at that time of the year when expectations for order

activity are low, as most of the current year’s orders have been booked and out-year build plans are only starting to open,” revealed Kenny Vieth, ACT’s president and senior analyst. “For Class 8, August is the last month of ‘weak order season,’ the four-month period that begins in May. Adding to downward pressure, the 2023 build plan has been essentially filled since the end of Q1.”



Cumulative September class 8 truck sales increased by 12,9% over last year

Emilio di Camillo – Centro Studi Subalpino – October 2023