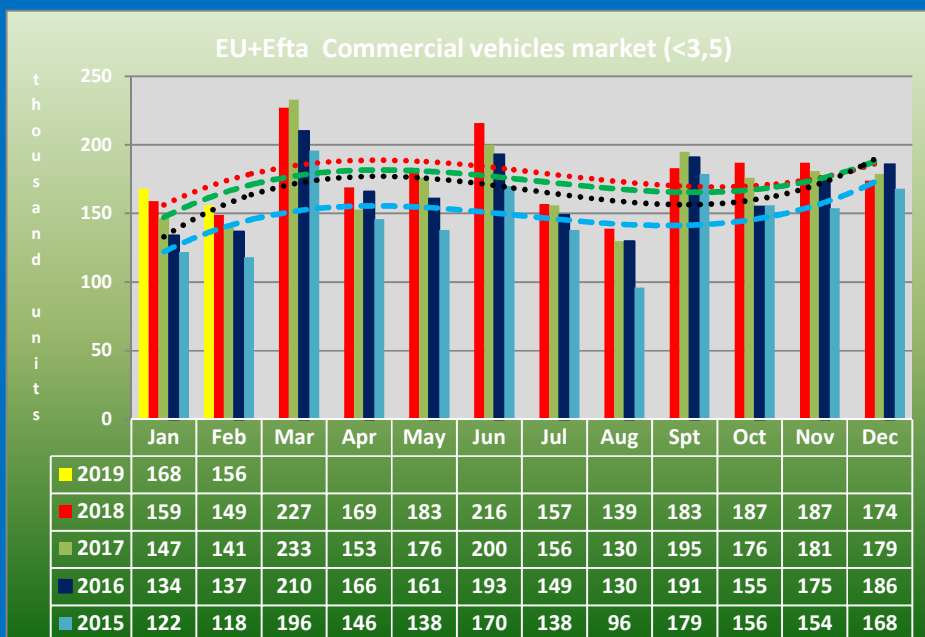


Torino, march 26, 2019

### European Commercial Vehicles and Trucks Market - February 2019

The commercial vehicle market (<3.5) in the EU + Efta goes back to positive figures in the first two months: + 5.3% in the period with 323,918 units registered.



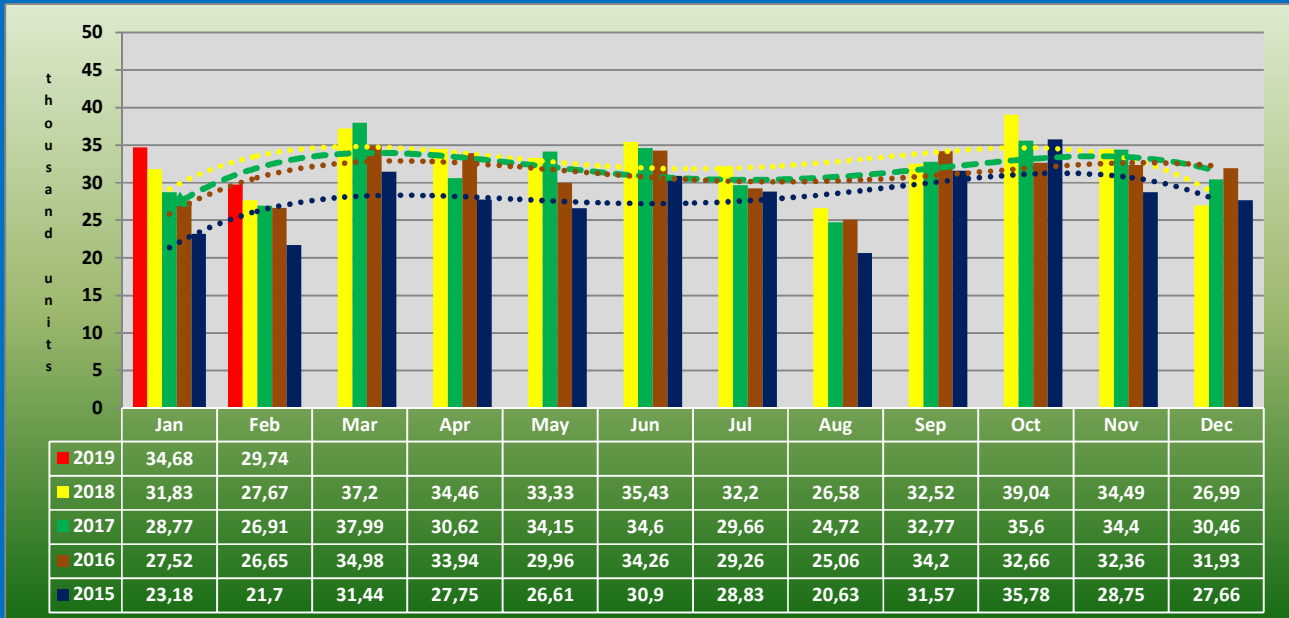
Among the major markets, Germany (+ 12.6%) and EU12 (+12.4)% are particularly noticeable [the latter mainly thanks to Lithuania (+ 74.2%), Slovenia (+43.4%), Hungary (+21.8%) and the Czech Republic (+ 15.2%)], followed by France (+ 7.7%), Great Britain (+ 5.8%), Italy (+ 3.3%), the EFTA

area (+ 3.1%) and Spain (+2,2%

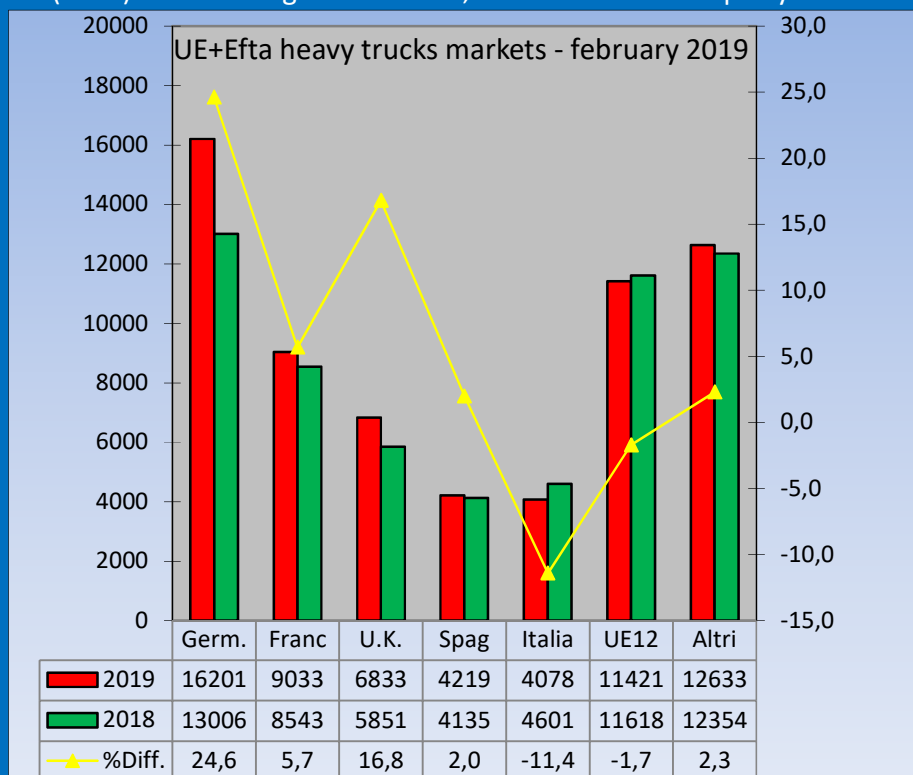
In the ranking of the major markets, Germany is ahead of Great Britain. Italy is only fifth, preceded also by Spain .



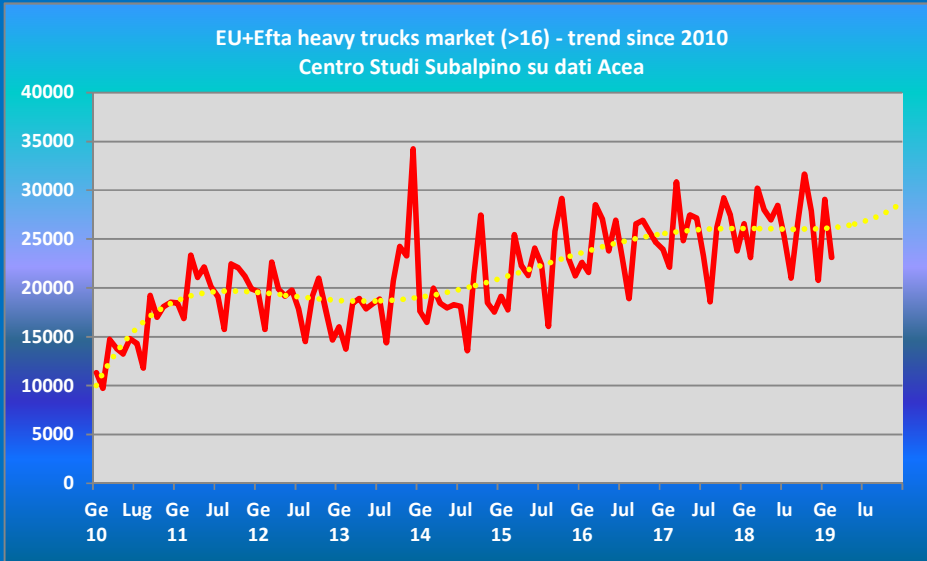
Demand for trucks (> 3.5) also rose significantly in the two-month period: + 7.2% with 64.418 registered units.



Among the major markets, the performances of Germany climbed by 24.6%, and of Great Britain by 16.8%. France (+ 5.7%) and Spain (+ 2%) follow at a great distance, while the EU12 drops by 1.7% and the Efta area by 1.3%. Sharp collapse of the Italian market, which fell by 11.4% in the two months. Italy loses 4th place in the ranking among the major markets in favor of Spain.



The demand for trucks in the heavy sector (> 16t) also showed a similar increase: in the two-month period + 6.8% with 53,383 units registered.



Among the major markets in the two months the best result was that of Germany (+24.8%), followed by Great Britain with +20.9%. At a great distance the results of France (+ 7.9%) and Spain (+2%). The EFTA area rises by 0.4%, the EU12 drops by 1.7% and Italy by 12.2%.

