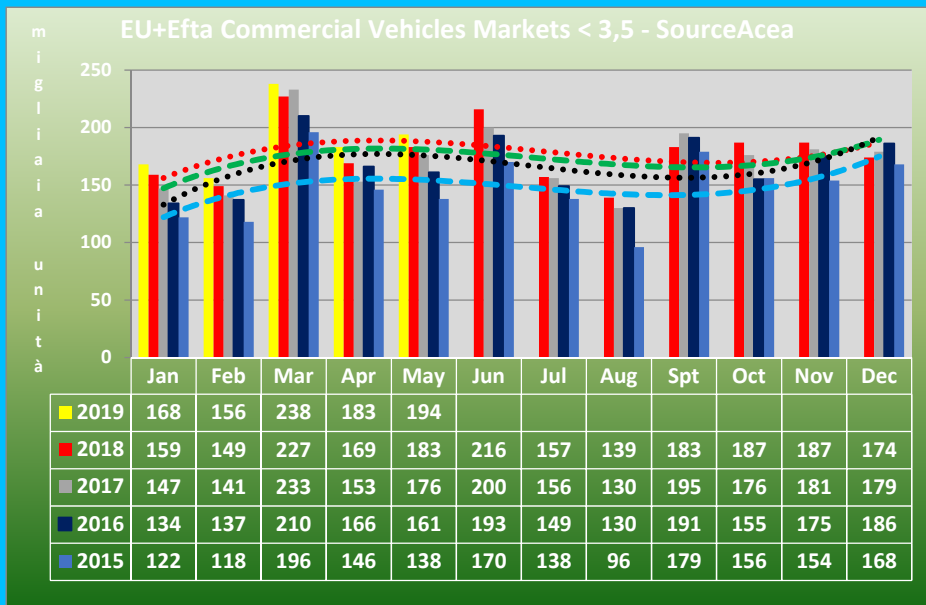


Torino, 1 luglio 2019

European Commercial Vehicles and Trucks Market - May 2019

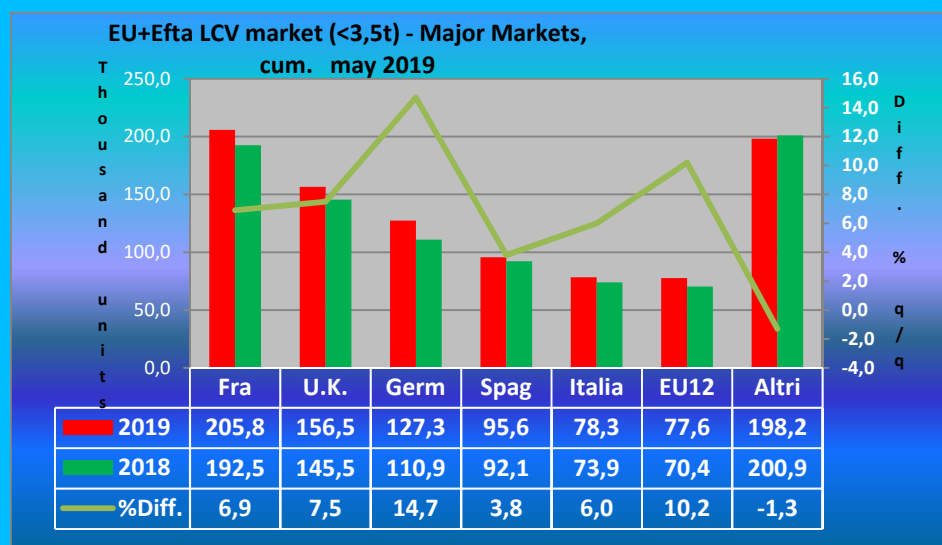
The brilliant increase in the market for commercial vehicles (<3.5) in the EU + EFTA continues for the fifth consecutive month: + 6.1% in the month, and + 6% in the first 5 months of the year with 939,262 units registered.



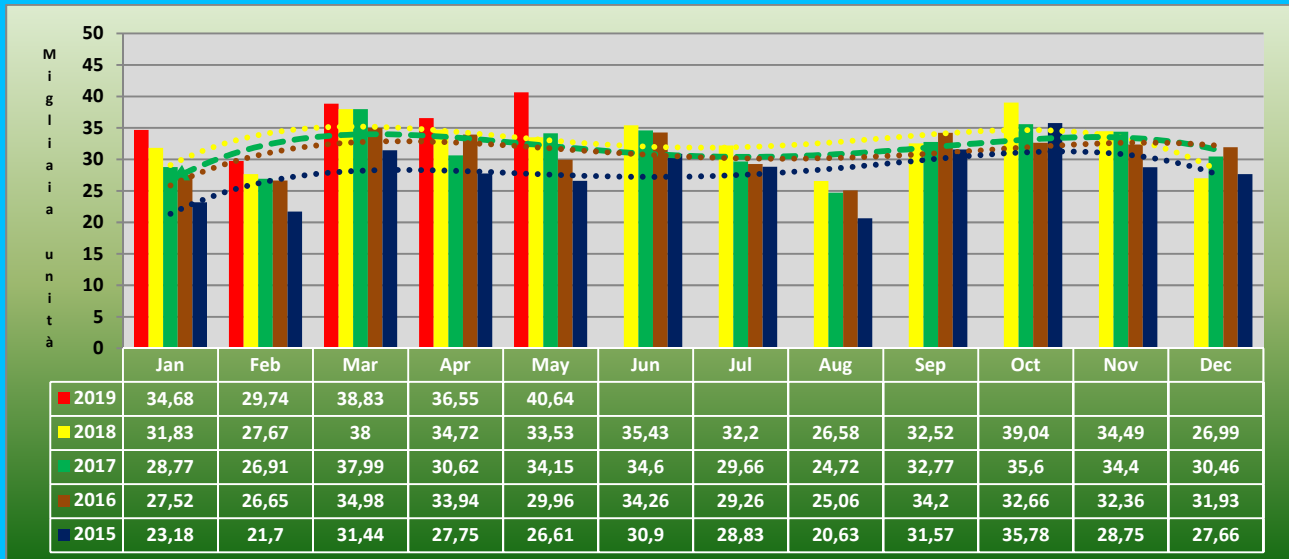
Among the major markets in particular, in the month, Germany was up by 23.5%, followed by the Efta area (+ 13%), France (+ 9.5%), and the EU12 (+ 7.7%) [the latter above all thanks to Hungary (+ 33.2%) and Poland (+ 14.6%)]. Great Britain (+ 5.4%) and Italy (+ 5.1%) follow.

Spain drops by 0.1%. The final balance of the first 5 months of the year sees Germany head with an increase of 14.7%,

followed by the EU12 (+ 10.2%), the Efta area (+ 7.7%) by Great Britain (+ 7.5%), France (+6.9%), Italy (+6%) and Spain (+3.8%). In the ranking of the major markets, Great Britain always precedes Germany. Italy remains only fifth, preceded also by Spain.

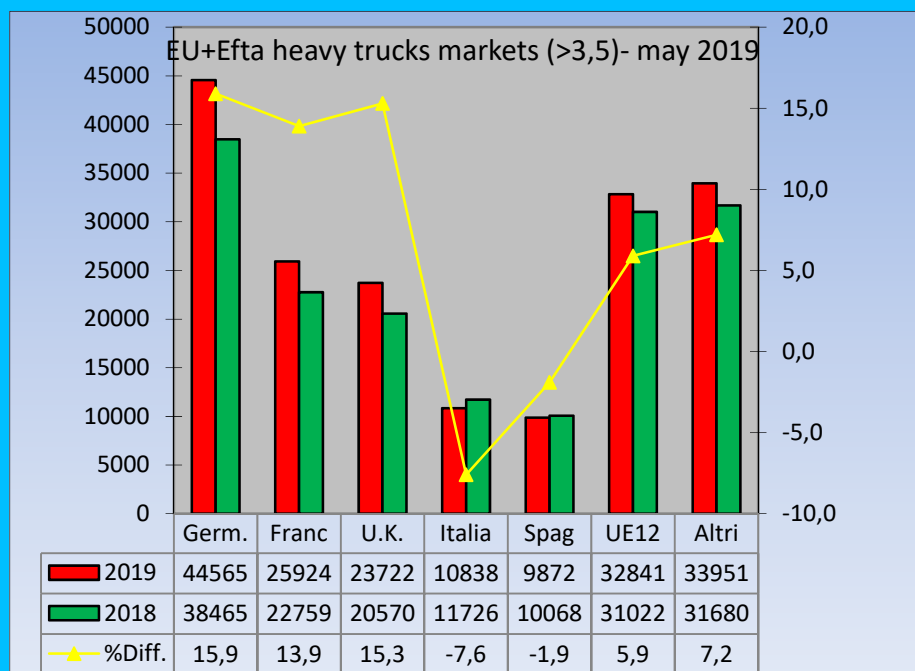


The demand for trucks (> 3.5) exploded in the month: + 21.2% in May. In the first 5 months of the year, the final balance shows a progress of 9.3% with 181.713 units registered.



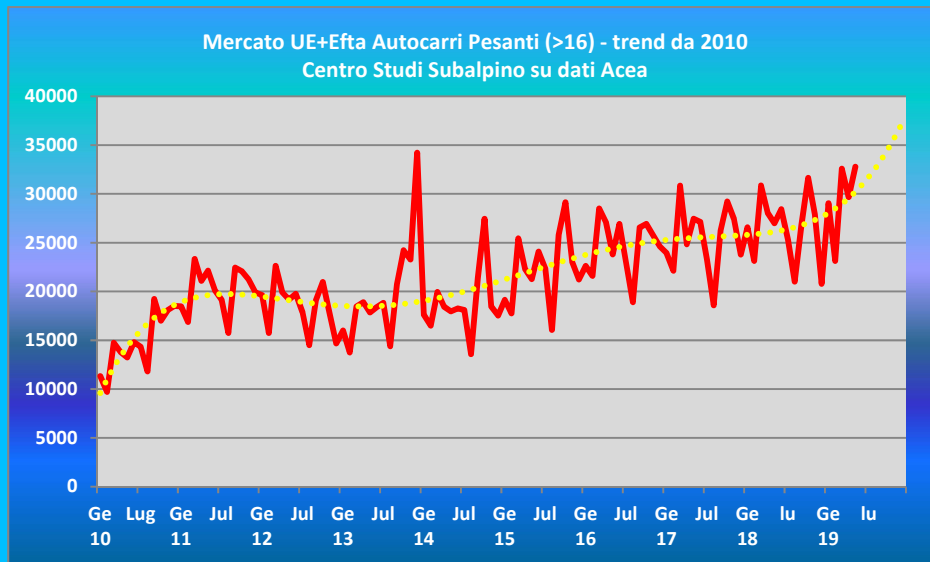
The month's results show a consistent progress in registrations in France (+ 35.9%), in Germany (+ 27.1%), and in the EU12 (+ 25.3%), followed by Spain (+ 13.6%), from the Efta area (+ 10.1%), from Italy (+ 5.3%) and from Great Britain (+ 5.2%).

In the final five months of the year, among the major markets, the performances of Germany rose by 15.9% and Great Britain increased by 15.3%. France follows (+ 13.8%). The EU12 rises by 5.9%, the Efta area by 0.4%, Spain drops by 1.9% and Italy by



Italy remains in 4th place among the major markets. 7.6%.

The demand for trucks in the heavy sector also increased (> 16t): + 20.9% in the month and +8.4% in the first 5 months of the year with 147,538 units registered.



Among the major markets in the month the best result was that of France, up 35.3%, followed by Germany, which grew by 25.2%. from the EU12 with a + 24.6%. At a great distance, Spain (+ 14.1%), the Efta area (+ 12%), Great Britain (+ 6.2%) and Italy (+ 5%). In the cumulative of the first 5 months of the year the best result was that of Great Britain, which grew

by 17.6%, followed by Germany with an increase of 14.8% and by France (+ 14.5%). At a certain distance, the EFTA area rose by only 2.9% and the EU12, up 2.7%. Italy drops by 8.6%, Spain by 1.9%.

