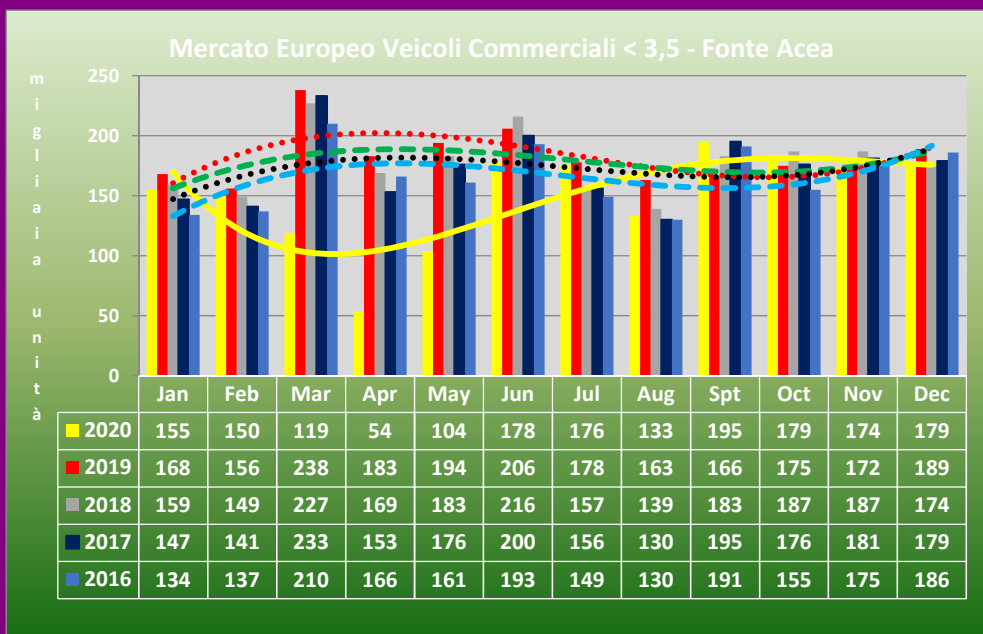


Torino, January 27, 2021

### European Commercial Vehicles and Trucks Market: December 2020

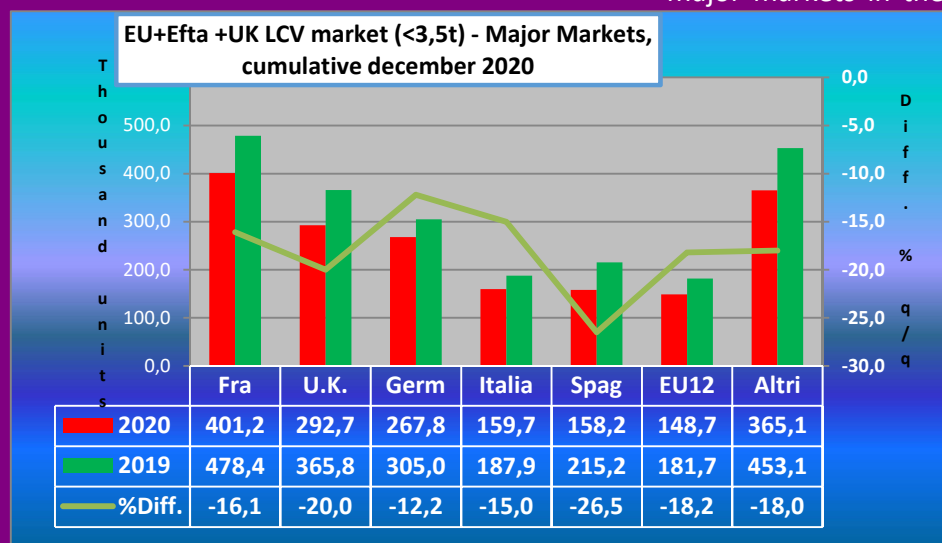
The demand for commercial vehicles (<3.5t) in the EU + EFTA + UK fell again in December: -5%. In the total for the year, sales decreased by 18% to 1,793,353 units, with a loss of approximately 400,000 units.



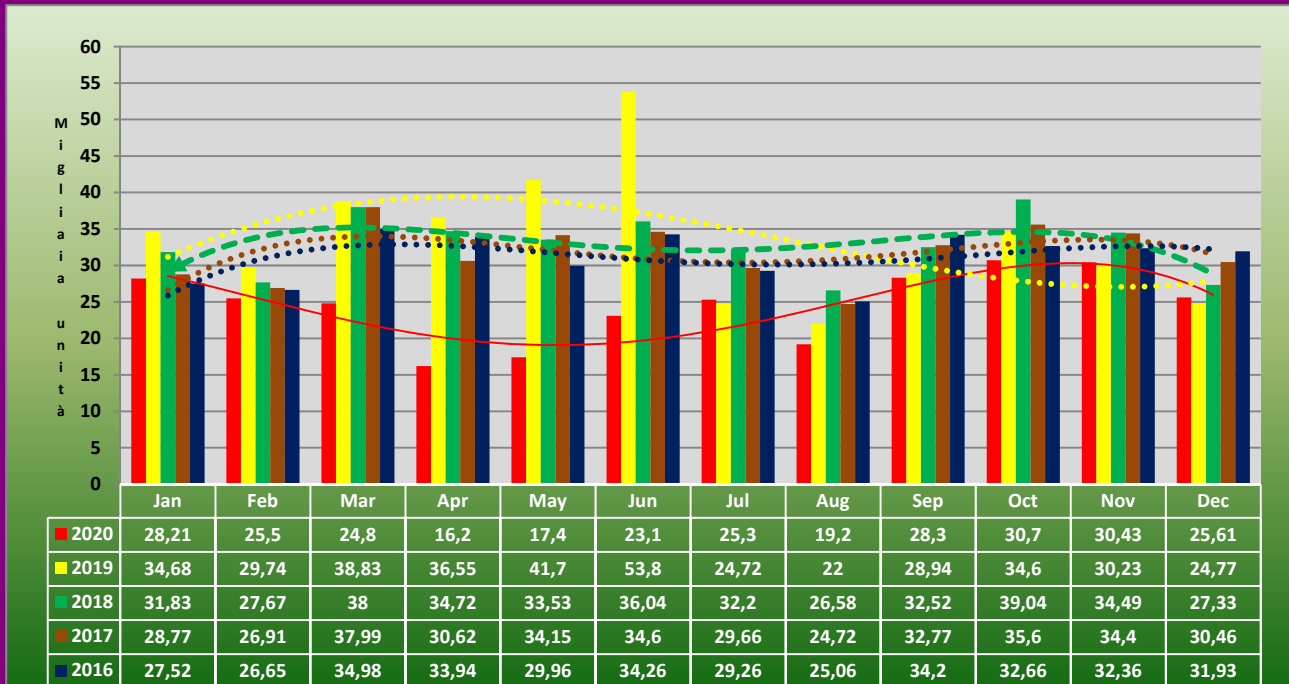
Among the major markets, the losses in the month ranged from -10.4% in Italy to -2.3% in France and -1% in Great Britain. Positive results for Spain (+ 1.6%), EU12 (+ 1.6%), Germany (+ 2.5%) and EFTA area (+ 2.9%).

The position of the major markets in the

total for the year appears in the table alongside

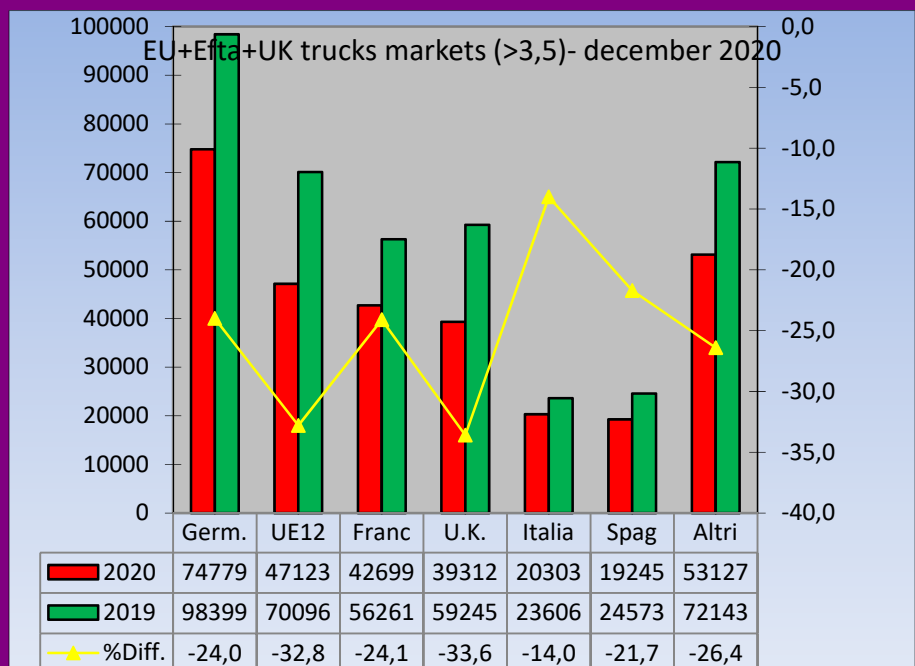


On the other hand, a very slight recovery of the truck market (> 3.5t) continues: + 2.2% in December. In the total for the year, the final balance stood at -26.6% with 296,588 units registered, with a loss of over 100,000 units compared to last year.

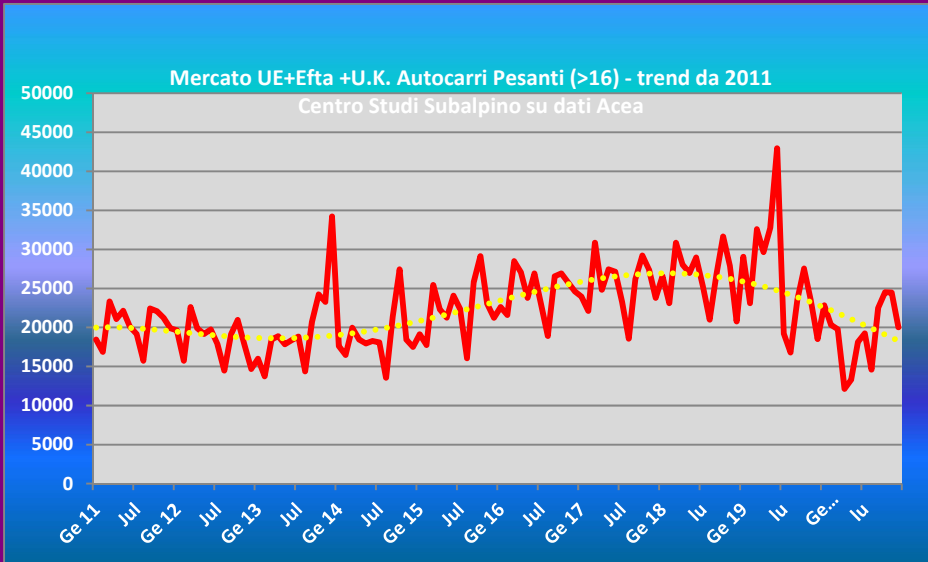


Among the major markets, the results of the United Kingdom (-19.2%) and Italy (-1.8%) remained negative in the month.

The greatest losses in the total for the year appear in the table alongside



The trend in demand for trucks in the heavy goods sector (> 16t) is even better: in December + 7.2%. In the total for the year, the loss recorded was -28.3% with 233,232 units registered.



Among the major markets, only the results of the United Kingdom (-14.8%) and Italy (-0.7%) were negative in the month.

The greatest losses in the total of the year appear in the table alongside.

