

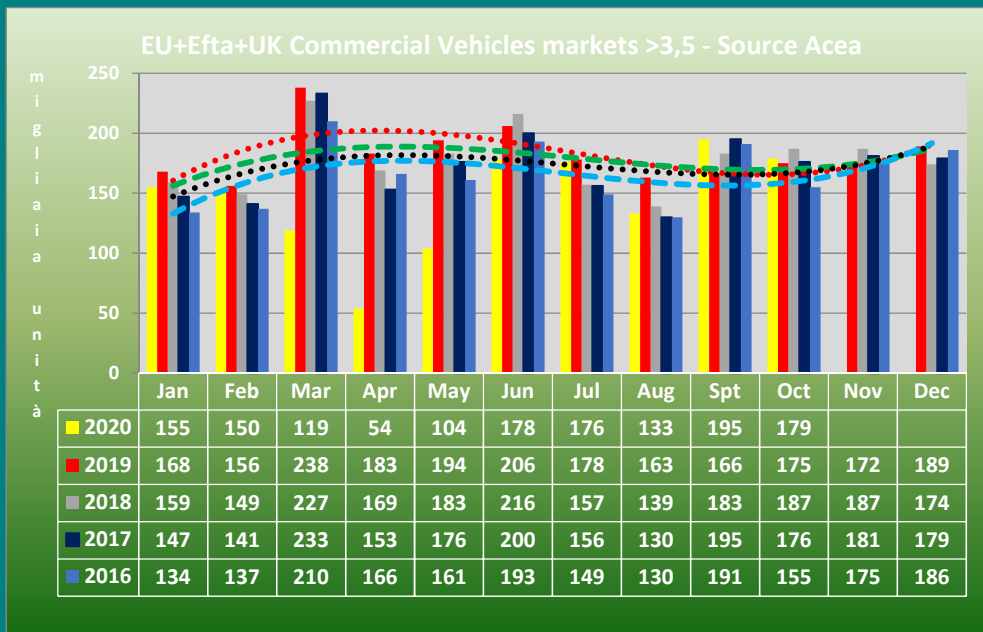


Press Release

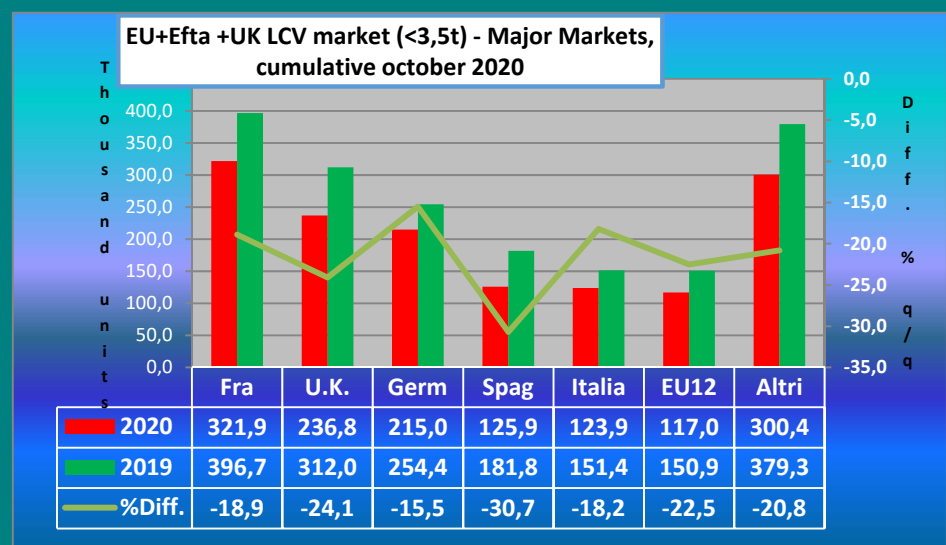
Torino, November 27, 2020

European Commercial Vehicles and Trucks Market: October 2020

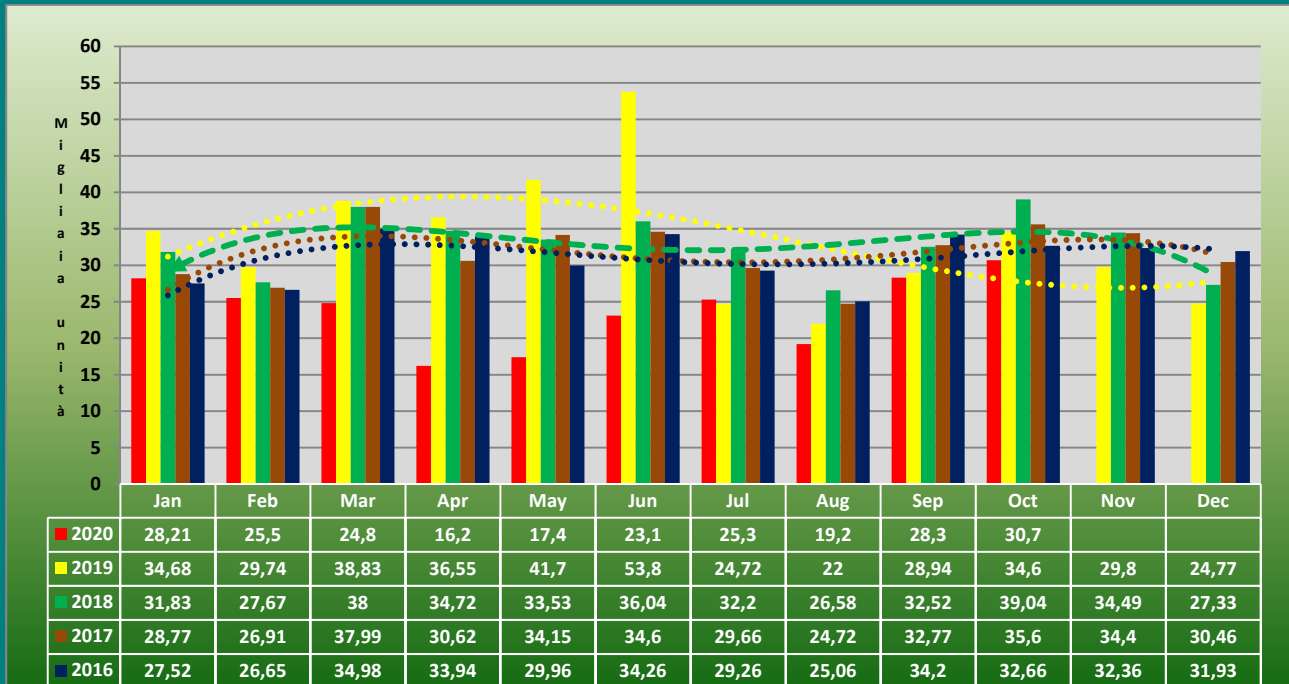
Slight recovery in the demand for commercial vehicles (<3.5t) in the EU + EFTA + UK: + 2.2% In October. Cumulatively in the first ten months of the year, sales decreased by 21.1% to 1,440,906 units, with a loss of approximately 400,000 units



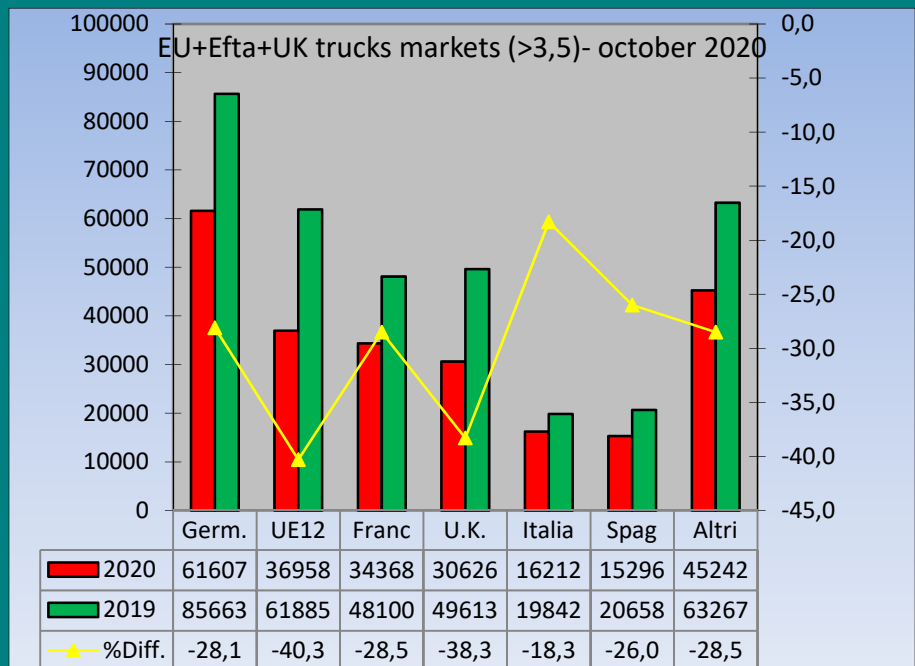
Among the major markets, the cumulative losses of the first ten months of the year range from -30.7% in Spain and from -24.1% in Great Britain to -22.5% in the EU12, to -20.4% in the EFTA area and -18.2% of Italy, -18.9% of France, and -15.5% of Germany.



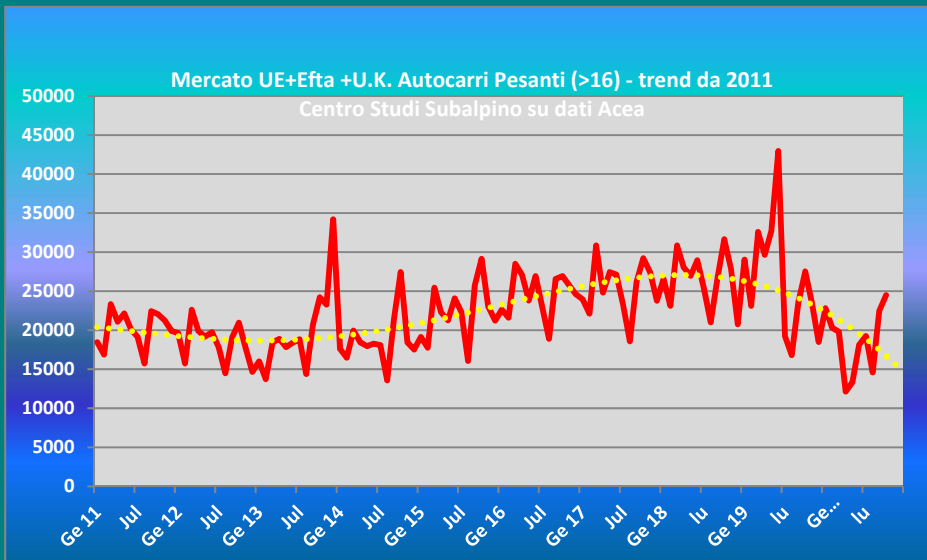
On the other hand, the loss of the truck market (> 3.5t) continues: -11,3% in October. In the total of the first ten months of the year, the final balance stood at -31.1% with 240,309 units registered, with a loss of approximately 100,000 units compared to last year.



Among the major markets, the greatest losses in the first 10 months of the year were recorded by the EU12 (-40.3%), followed by Great Britain (-38.3%), by Germany (-28.1%), from France (-28.5%), from Spain (-26.0%), from the EFTA area (-19.8%) and from Italy (-18.3



The trend in demand for trucks in the heavy goods sector (> 16t) was also down: in October -12.7%. In the cumulative of the first 10 months of the year the loss recorded was -33.3% with 188,470 units registered.



Among the major markets, the greatest losses in the cumulative of the first 10 months of the year were recorded by the EU12 (-41.6%), by the United Kingdom (-41.3%), by Germany (-30.9%), from France (-30.3%), Spain (-26.9%), the EFTA area (-24.0%) and Italy (-17.9%)

