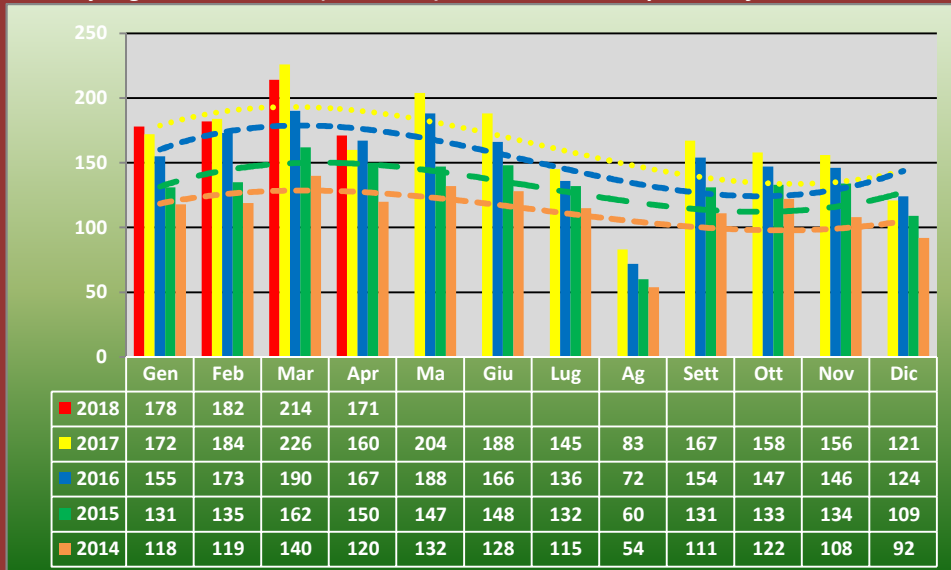


## Italian Car Market. April 2018 registrations

Up again in April the Italian Car Market: +6.5% in the month with 171.379 units registered. In the first four months 745,945 units were registered, 0.2% more than the same period last year.

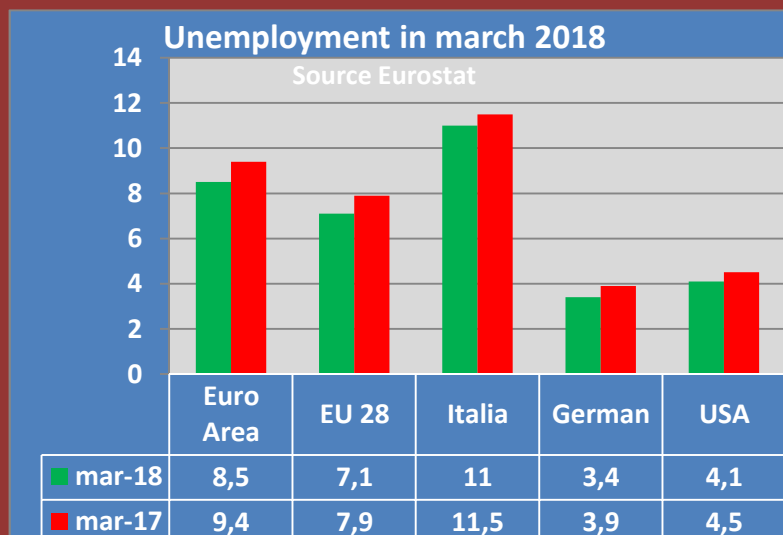
Monthly registrations trend ('000 units) Source Min. Transport / Anfia / Unrae



According to Anfia: "After the declines in February and March, the car market returns to have a positive sign in April (+ 6.5%), also thanks to the calendar effects, since April 2018 has counted one more working day compared to April 2017, allowing a positive closing also in the first four months. Looking at the

economic situation of the last few months, Anfia notes, according to ISTAT estimates, in the first quarter of 2018 - which had three more working days compared to the previous quarter and the same number of working days in the first quarter of 2017 - the GDP had an increase of 0.3% compared to the previous quarter and of 1.4% at the trend level. In the same period, employment growth is estimated at 0.1% compared to the previous quarter and 0.8% on an annual basis

According to Unrae: "Assessed the economic and sectorial drivers of these first months of 2018, our Study and Statistics Center has updated its forecast for the 2018 market confirming that it will settle below the threshold of two million registrations, substantially in line with the result of last year to around 1,980,000 registrations (+0.5%). Sales to individuals are destined to fall at the end of the year, to close with a 52.5% share. Part of the demand for private cars will be satisfied by long-term rental and self-



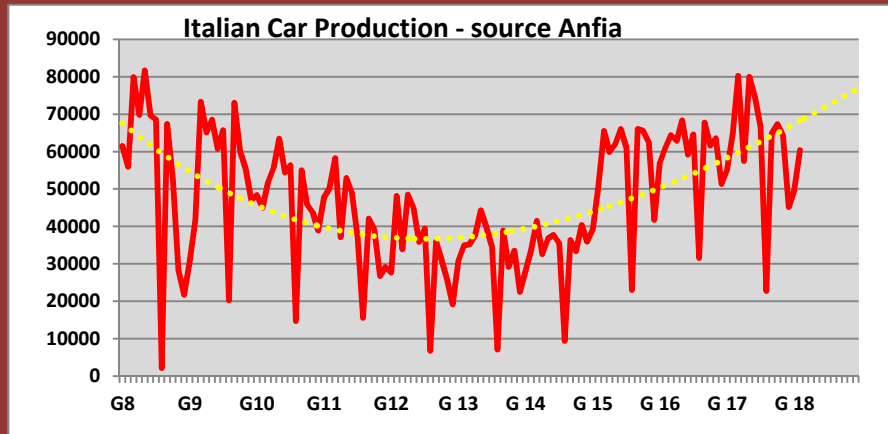
registrations, seen as an alternative to buying a new car. The companies will maintain a decidedly positive pitch, reaching a market share of 22.9%. The rental, driven by the potential of the market, should close 2018, representing 1/4 of total sales".

Two months after the election of March 4, the consultations of the President of the Republic to arrive at the formation of a new government and the discussions among the political groups have not yet achieved any results, partly because of the crossed vetoes and excessive personalisms of the leaders. At the moment the solution still seems difficult given the pretensions of the President of the M5S that clash with those of the League leader, who can boast of being the leader of a coalition (the Right Center) that has obtained more votes than the M5S. Even contacts with PD seem destined to fail.

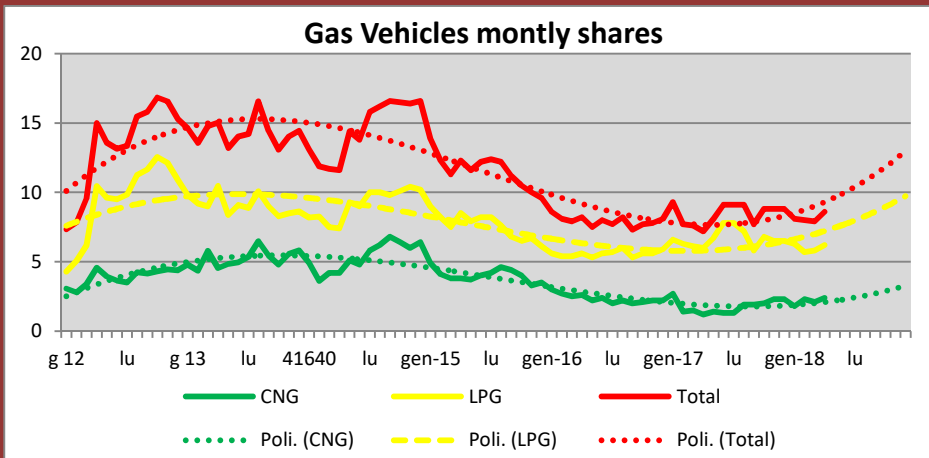
According to Eurostat, youth unemployment declined in March and the general unemployment remained stable. In the first quarter, GDP increased by 0.3%, (1.4% on an annual basis)

As for the automotive sector as a whole, a positive note for Italy is

the trend in car production growth in recent years. According to the data collected by ANFIA among the manufacturers, last year the growth was of 4.2%, to 742.642 units.



It rose to 8.6% compared to 7.9% last month and 7.2% a year ago.



the share of gas vehicles in April.

Together with electric and hybrid vehicles, the share of vehicles with alternative fuels to oil stood at 12.9% in April, a strong increase compared to 11.6% last month. During the month, diesel fell to 52.8% compared to 54.5% in March (and

was 58.4% in April of last year). Gasoline vehicles rose to 34.3% compared to 33.9% in March. They were at 31.4% in April of last year. As for the eco-compatible engines, the proportions between the various alternatives in April continue to shift in favor of the electric, but with a modest recovery of CNG.

