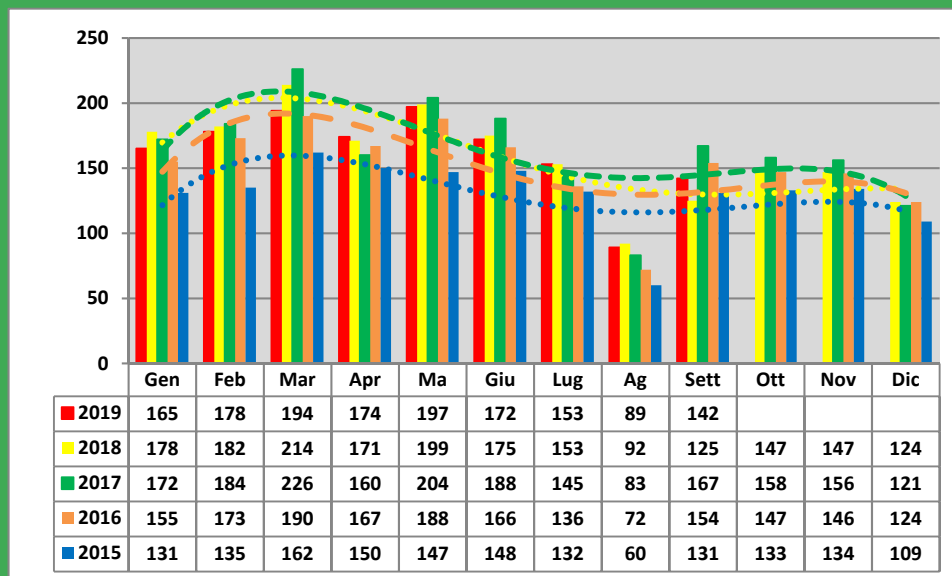


Torino, October 4, 2019

Italian Car Market – registrations in September 2019

The Italian car market is growing again in September: + 13.4% in the month. In the cumulative figures for the first nine months, demand stood at -1.6% at 1,467,668 units

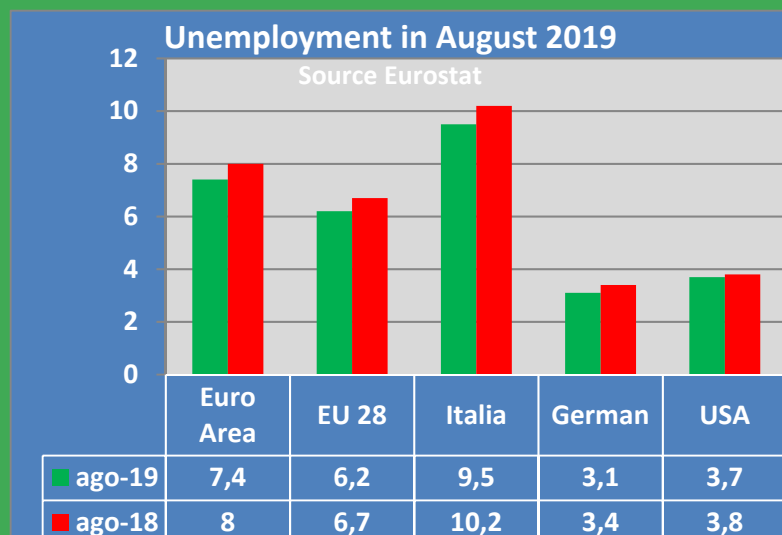
Monthly Registration Trend ('000 units) Source Min. Transports / Anfia / Unrae



According to Anfia, "In September the car market returned to growth (+13.4%), showing the first positive sign after last April (+1.5%), also thanks to one more working day (21 working days in September 2019 against 20 in September 2018). This result also benefited from the comparison with a particularly low

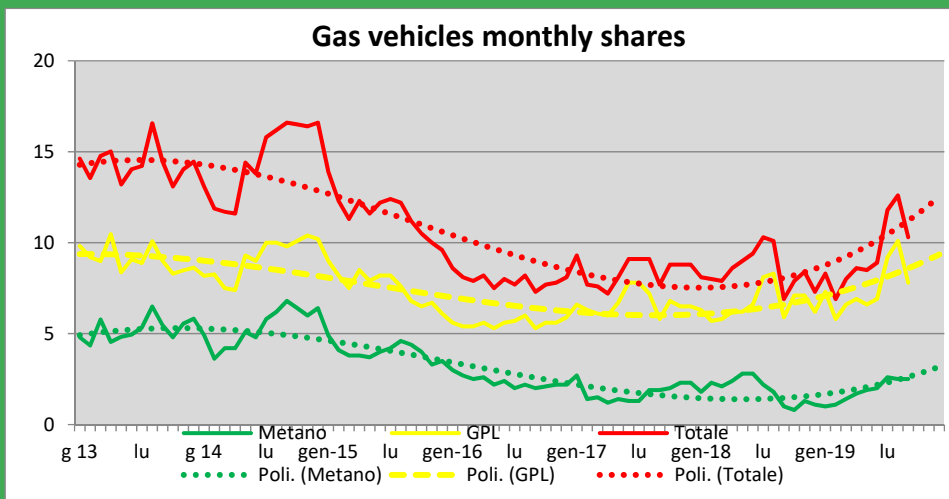
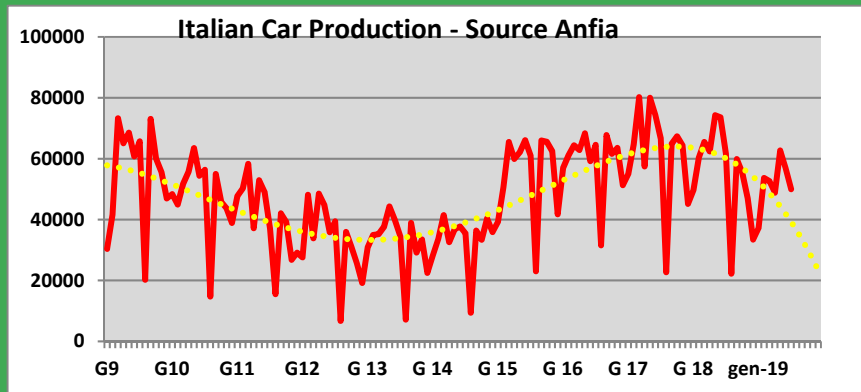
volume in September 2018 (-25.4%), which had followed a peak in registrations in the summer months (August at + 9.5%). In fact, since the application of the new emissions test (WLTP) to all new cars registered since September 1, 2018, there was an anticipation of the purchase of pre-WLTP cars being disposed of in August at advantageous prices".

For its part, the UNRAE reiterates "urgent interventions are necessary to rejuvenate our vehicle fleet which has one of the highest average seniority in Europe". "According to the latest studies carried out by the Study and Statistics Center on a total of 38,190,000 vehicles in operation at 30 June, 31.3% (around 12,000,000 cars) comply with the emissions directives before Euro 4, so with more than 14 years of age



At the beginning of the week, the Council of Ministers approved the note updating the Economic and Financial Document (DEF) which, in addition to VAT sterilization, provides for a 2.2% deficit that gives little room to a true economic recovery and necessary reduction of taxation. In August, unemployment figures fall to values not seen since 2011: -9.5% compared to -9.8 in July and -10.2% in August last year. Youth unemployment is also falling: 27.1% compared to 28.4% in July. It was -32.1% a year ago.

As for the automotive sector as a whole, according to preliminary ANFIA data, in July 2019 domestic car production decreased by 19% compared to the same month last year. In the first 7 months, car production fell by 19% compared to a year ago.



The share of gas vehicles drops to 10.3% from 12.6% in August, although still higher than the 6.8% of September last year. Together with electric and hybrid vehicles, the share of alternative-to-oil vehicles stood at 18.9% in September compared to 18.1% last month and 13.4% last year, almost exclusively

due to electric vehicles. In the month, diesel drops to 36.6% (it was 48% in September last year). Petrol vehicles cover 44.75% of the market in the month compared to 38.6% in September last year.

Consequently, with regard to eco-compatible engines, the proportions between the various alternatives continue to shift in favor of the electric and hybrid.

