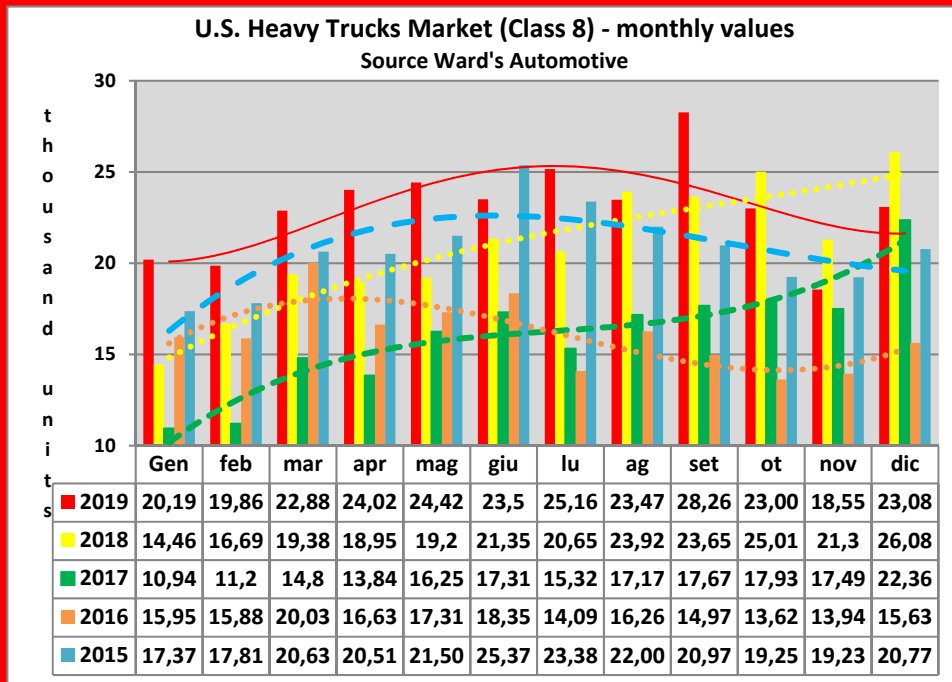




## U.S. Heavy Trucks Market, Sales in December 2019

Torino, April 23, 2020

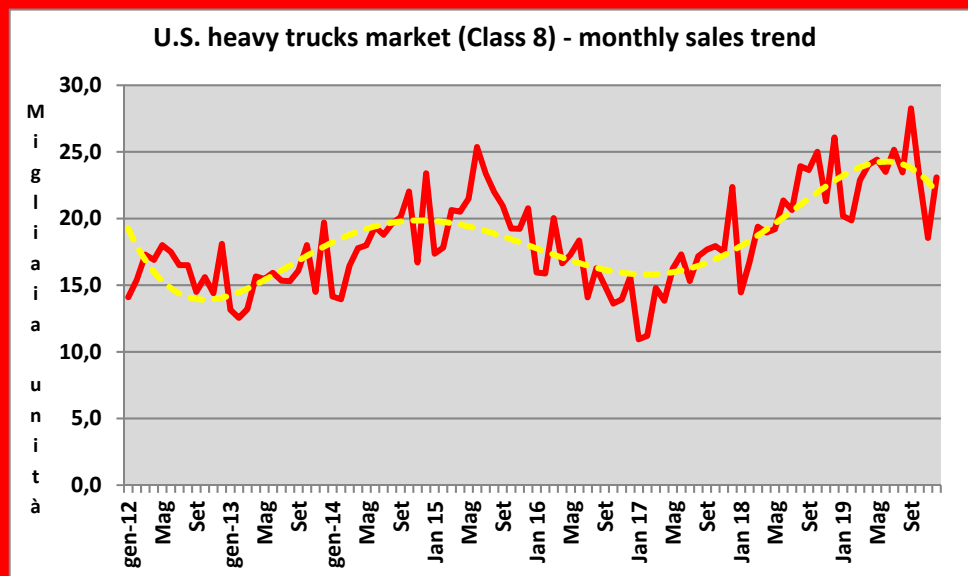
### The US HGV market (Class 8) closes the year with a positive sign.

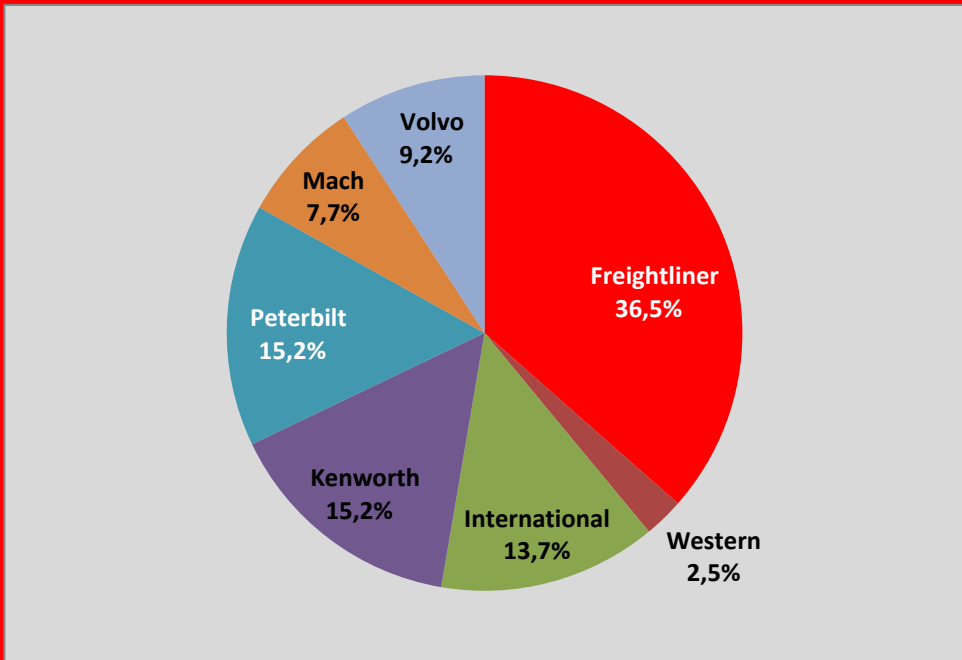


According to preliminary data from Ward's Automotive with 23,082 units, sales of Class 8 vehicles in December increased by 24.4% on November, but decreased by 11.5% compared to December last year. Despite the good result in December, observers seem to confirm the substantial contraction that the market will suffer this year, as predicted by the ACT research of the past few months. Even in December,

orders did not exceed 20,000 units and vehicle stocks at manufacturers gradually contracted.

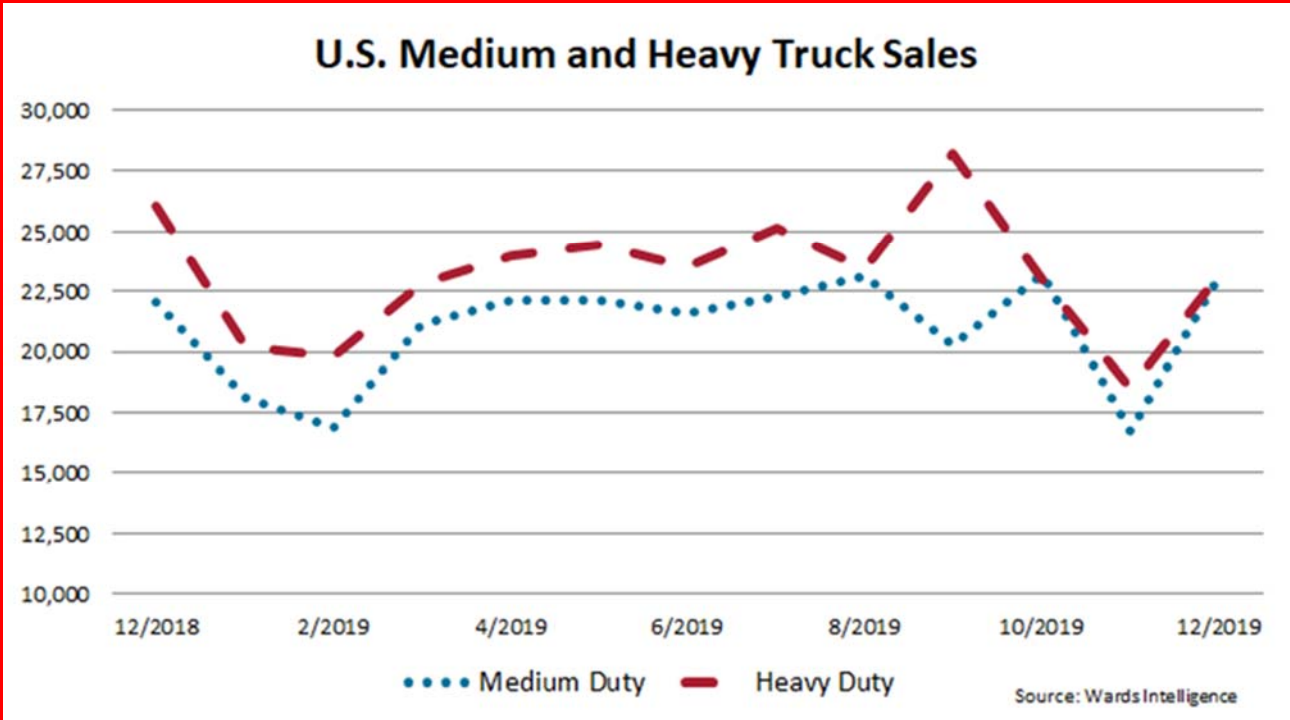
In the cumulative year, sales accounted for 276,348 units compared to 250,534 units in 2018, up 10.3%, the highest since 2006.





Alongside the breakdown of the 2019 market among the various brands.

The total market for medium and heavy trucks (classes 4 to 8) reached 527,092 units in 2019, 8% more than the 487,856 units reached in 2018.



**Emilio di Camillo – Centro Studi Subalpino – april 2020**