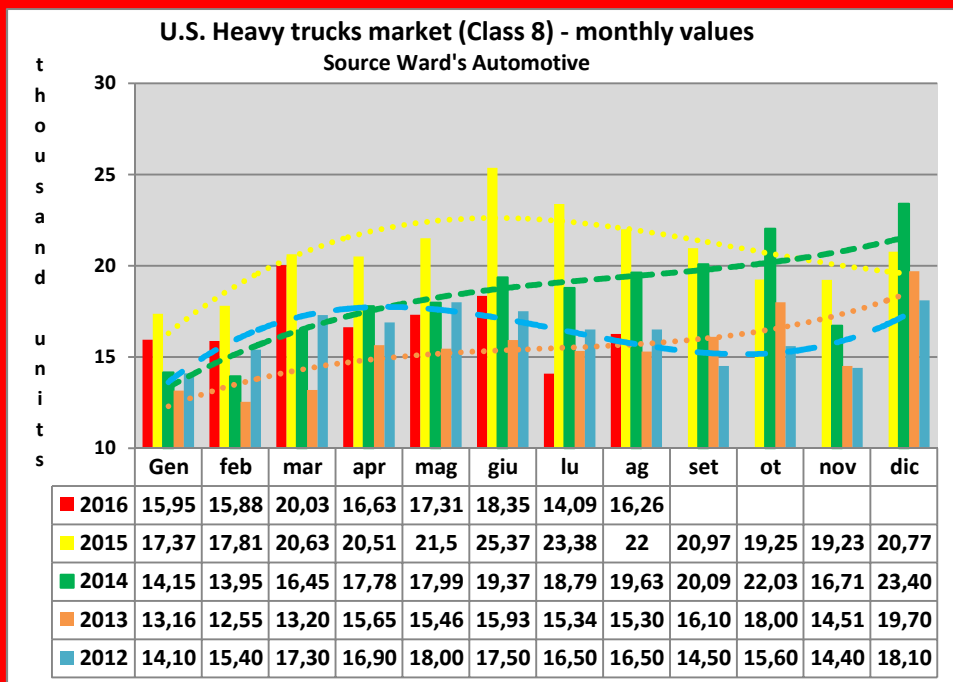




U.S. Heavy Trucks Market (Class 8) – August 2016 sales

Torino, September 14, 2016

Slight recovery in August of sales of heavy trucks (Class 8).



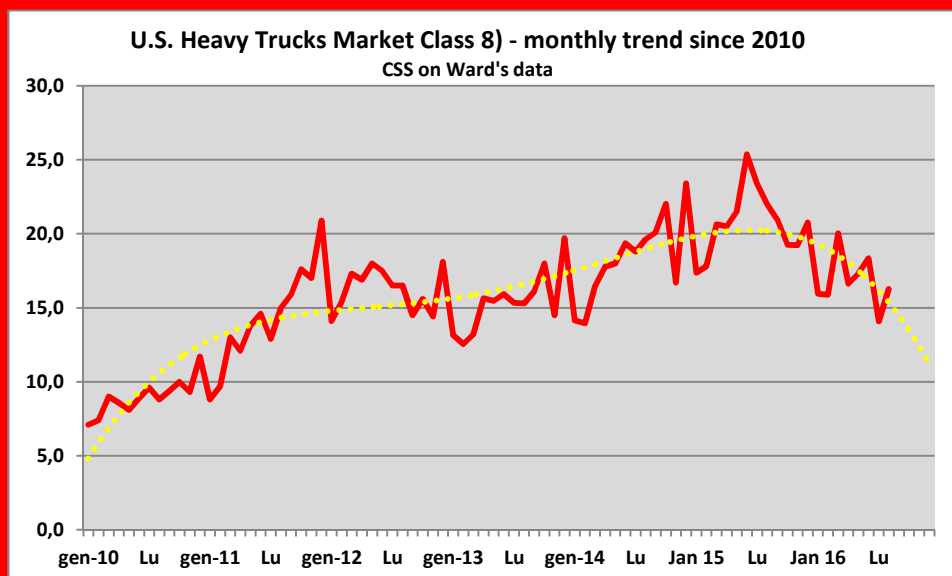
According to preliminary data of Ward's Automotive with 16,262 unit sales of Class 8 trucks in July were down 26.1% compared to August of last year, but went up by 15.4% over last July. Cumulatively in the first eight months, sales fell to 134,509 units, 20.2% less than in the same period last year.

Always descending the orders: those of Class 8 were down to 10,500

units in July, the lowest since September 2010.

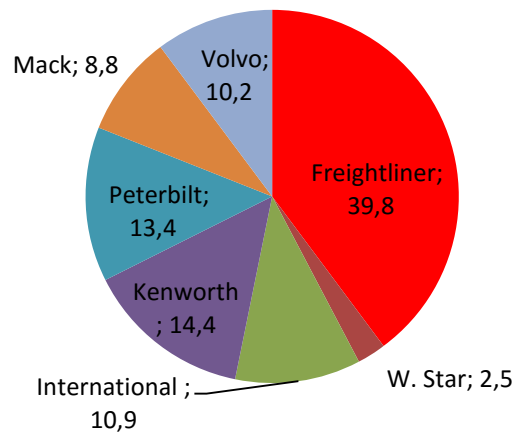
Sales of medium trucks (Class 4-7) bounced back compared to July by 6% and 1% compared to August of last year and cumulatively in the first eight months remain by 9.1% above last year.

Always descending the orders: those of Class 8 were down to 10,500 in July, the lowest since September 2010..



Sales of medium trucks (Class 4-7) bounced back compared to July by 6% and 1% compared to August of last year and remains above by 9.1% the cumulative result of the first eight months

Shares

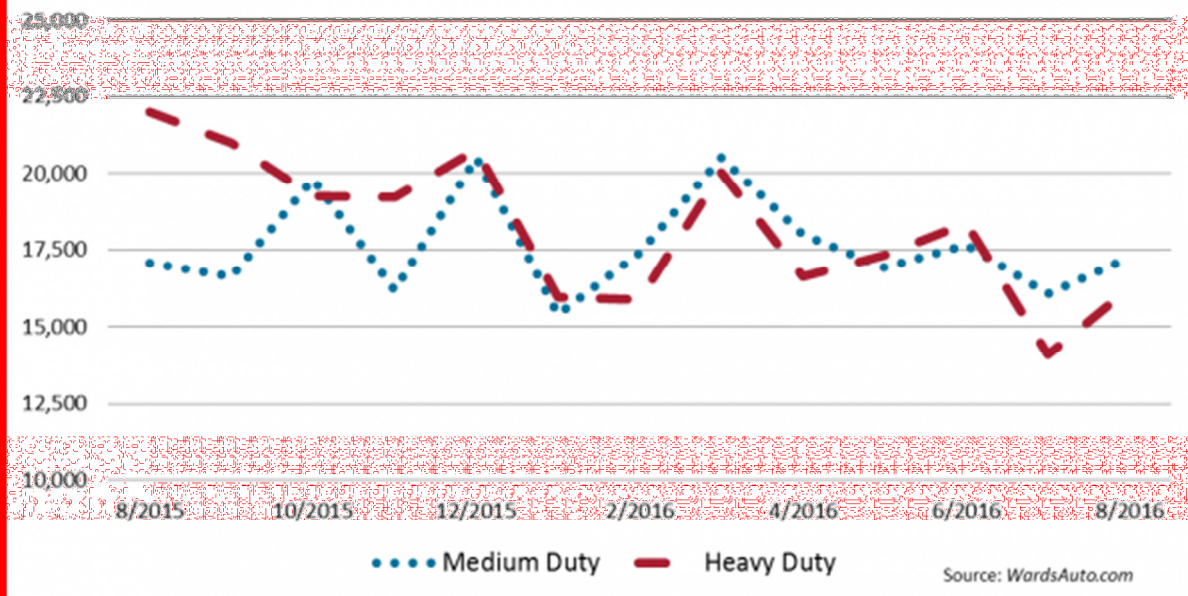


compared to last year.

Alongside the preliminary shares of the various brands in July.

Medium plus heavies in the month totaled 33,505 units, 15% less than in the same period last year. In the cumulative of the first 8 months the market of the heavies+ medium falls by 7.6% on the same period of 2015, to 272,903 units.

U.S. Medium and Heavy Truck Sales



Emilio di Camillo – www.centrostudisubalpino.it - September 2016