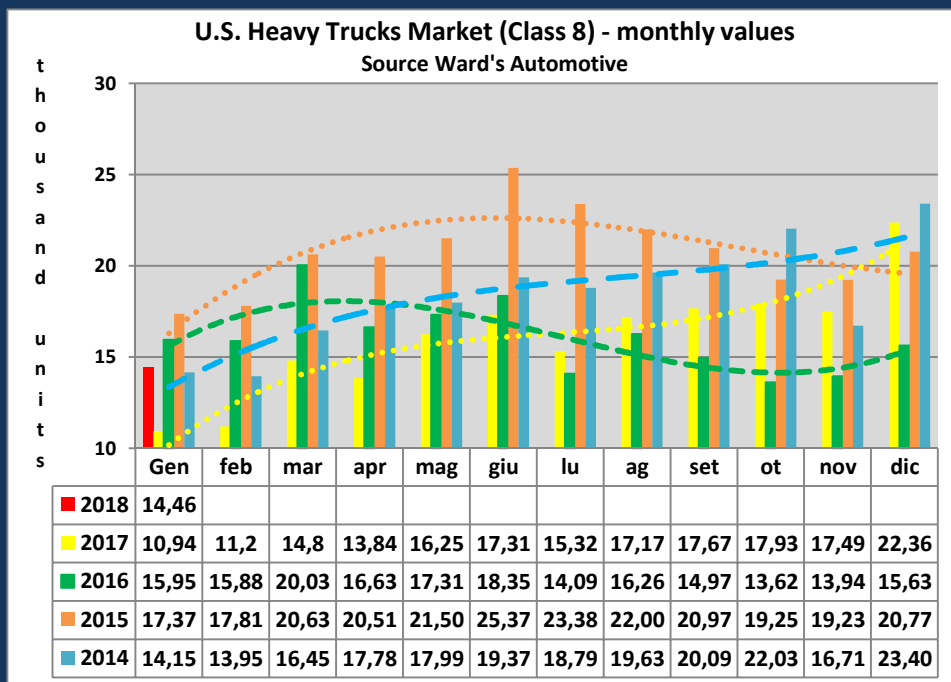




## U.S. Heavy Trucks Market (Class 8) – January 2018 sales

Turin, february 20, 2018

New significant increase in sales of heavy trucks (class 8), up 26.8% compared to January last year.

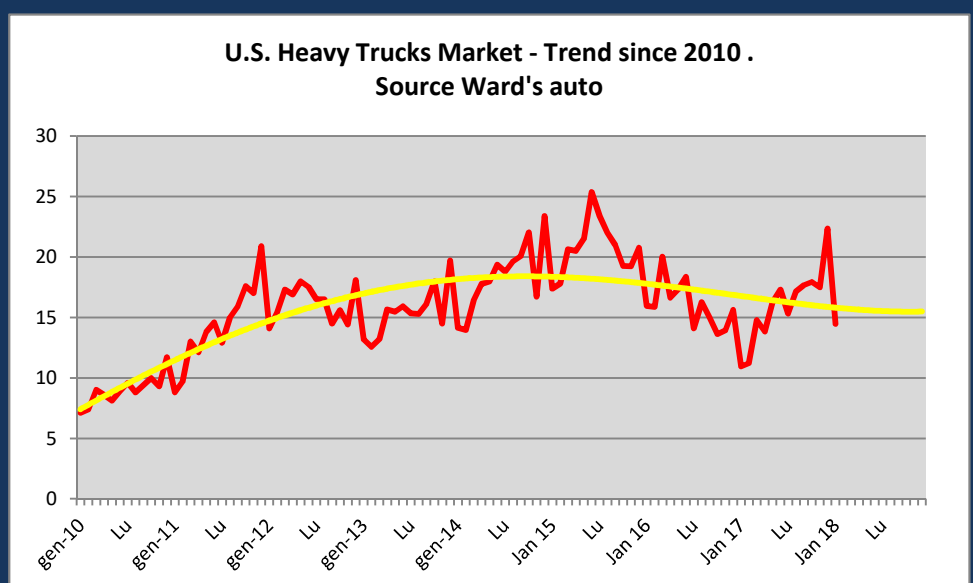


According to preliminary data from Ward's Automotive with 14,458 units, sales of Class 8 vehicles returned to the values of four years earlier in January, increasing by 26.8% compared to January of last year.

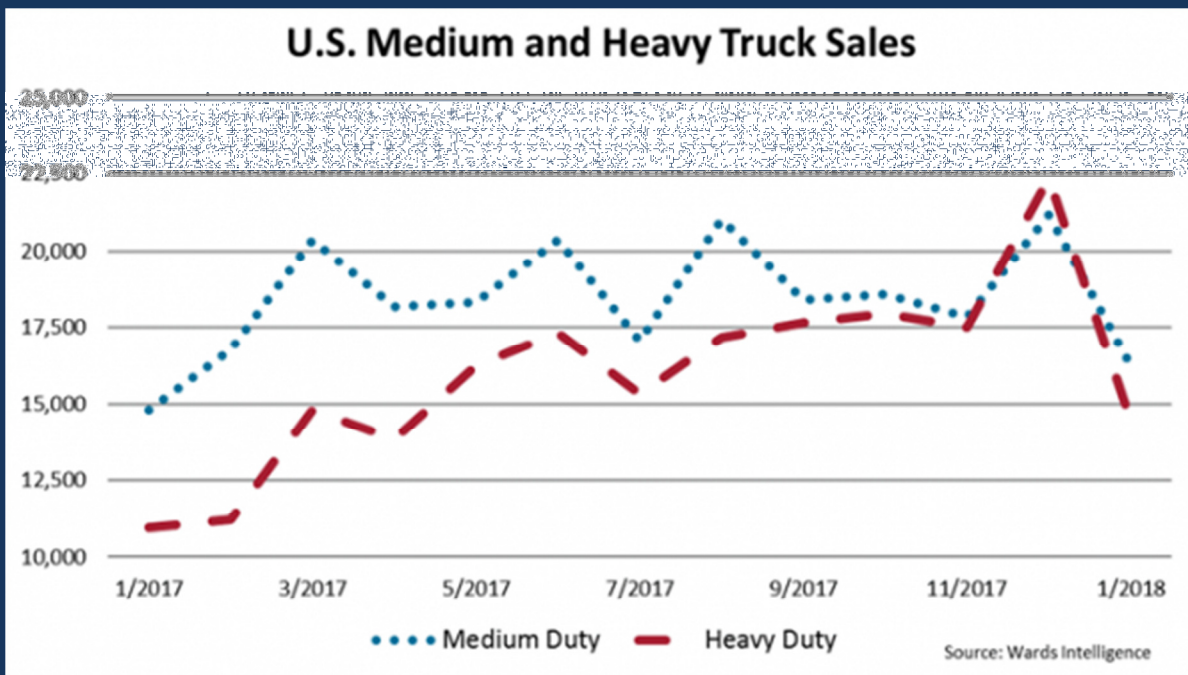
Orders also continue to show a progressive increase over the previous year: in January, 47,200 units, about 28% more than

the already very high value of the month of December, and a 116% increase on January last year. The 30,000 units were thus exceeded for the fourth consecutive time and strong production increases are forecast for the current year. With these data a strong increase in sales is also expected.

The medium class (4 to 7), with 16,248 units in January, also rose compared to 2017 (+ 5.5%).



A total of 30,704 units were registered in the US last January, including the medium and heavy classes, 14.6% more than the previous year.



**Emilio di Camillo – Centro Studi Subalpino – february 2018**