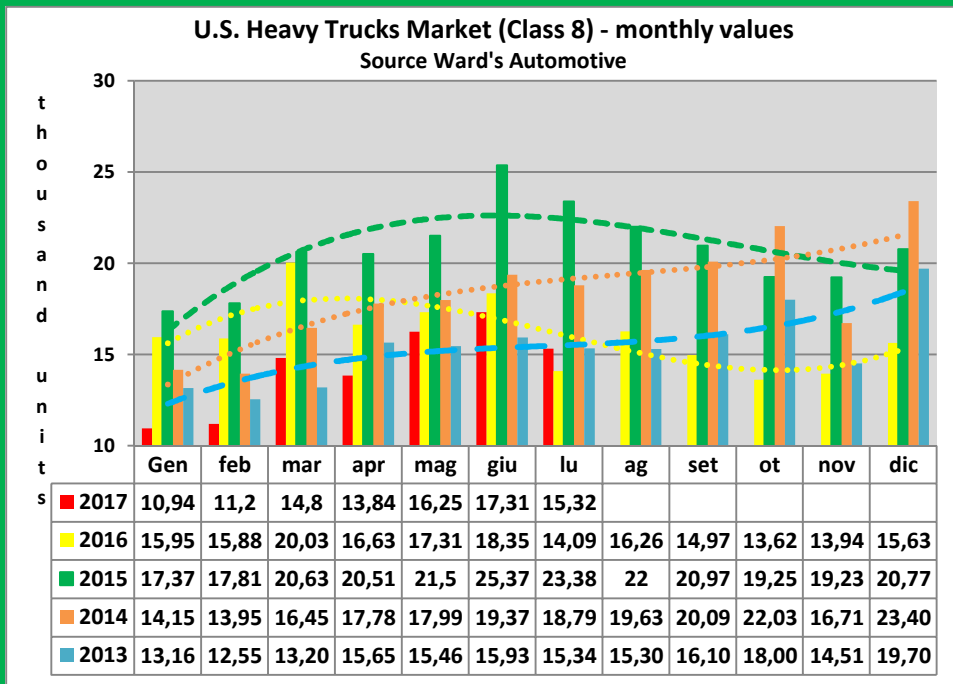


U.S. Heavy Trucks Market (Class 8) in July 2017

Torino, August 16, 2017

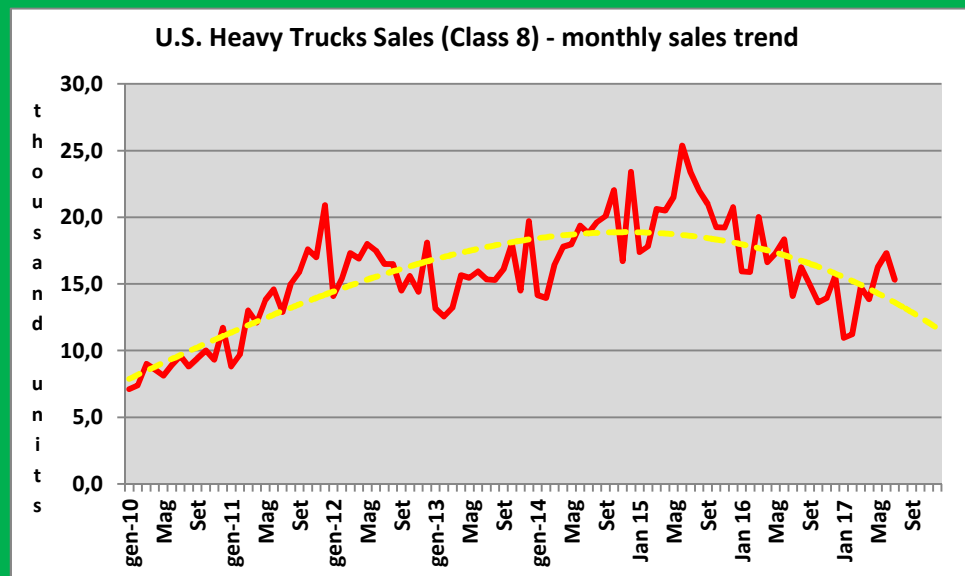
Down on June heavy truck sales (class 8) rose in July compared to last year (+13.1%).



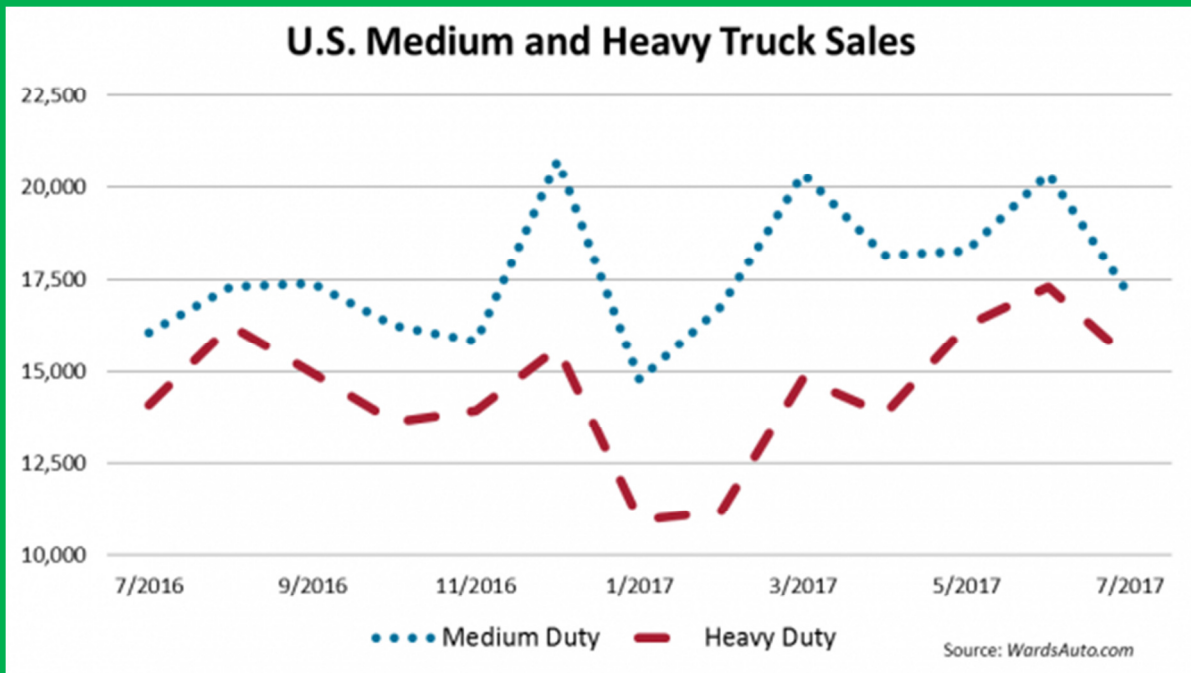
According to preliminary figures from Ward's Automotive, with 15,317 units sales of Class 8 vehicles in July decreased by 11.5% compared to June, but rose from the same month last year (+13.1%). In the first seven months of the year, sales amounted to 99,648 units, 15.7% less than

the same period last year.

Orders continue to increase: in July + 4% on June, with an estimate of 18,300 units and an increase of 81% on July a year ago. According to FTR this is a sign of the recovery that will continue in autumn.



The medium class (classes 4 to 7), with 17,050 units, also rose in July compared to last year (+ 10.4%). In total last July 32,367 units were sold in the US among medium and heavy classes, an increase of 11.7% on July last year. Cumulatively, in the first seven months, 225.445 units were registered between medium and heavy trucks, 5.7% less than last year.



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