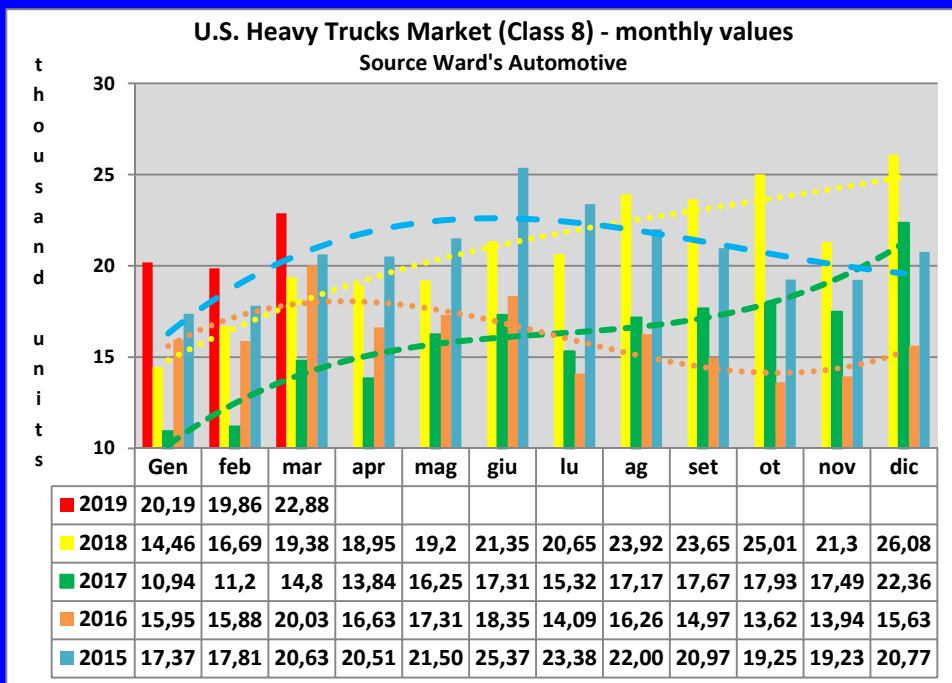




## U.S. Heavy Trucks market (Class8) – March 2019 sales

Torino, april 13, 2019

**Big jump of the US heavy truck market (class 8) in march: + 15% on February and +17.8% over the same month last year.**

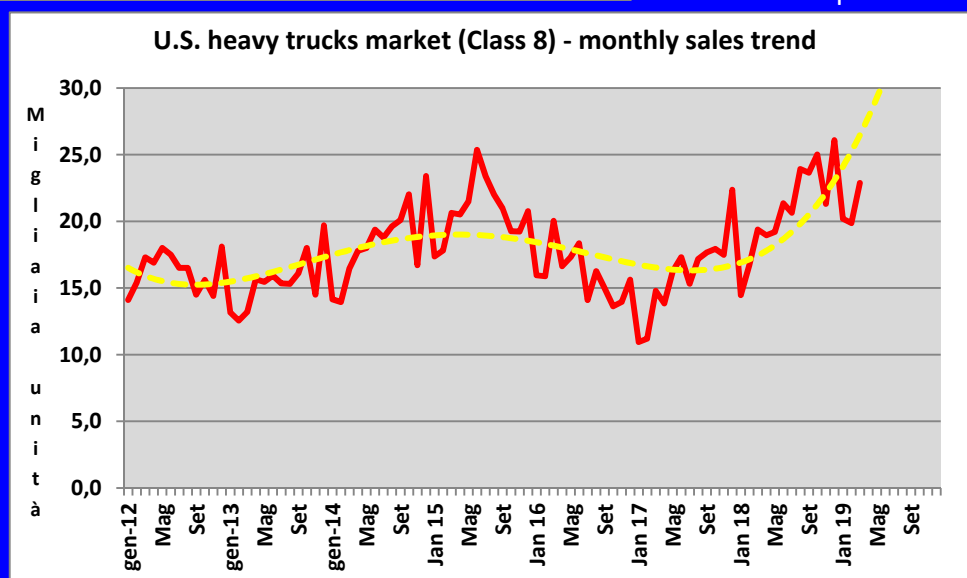


According to preliminary data from Ward's Automotive with 22,884 units, sales of Class 8 vehicles in March increased by 15% compared to February, and grew by 17.8% compared to March last year. In the cumulative of the first 3 months of the year sales rose by 24.5% with 62,884 units being sold thus far compared with 50,529 for the same period in

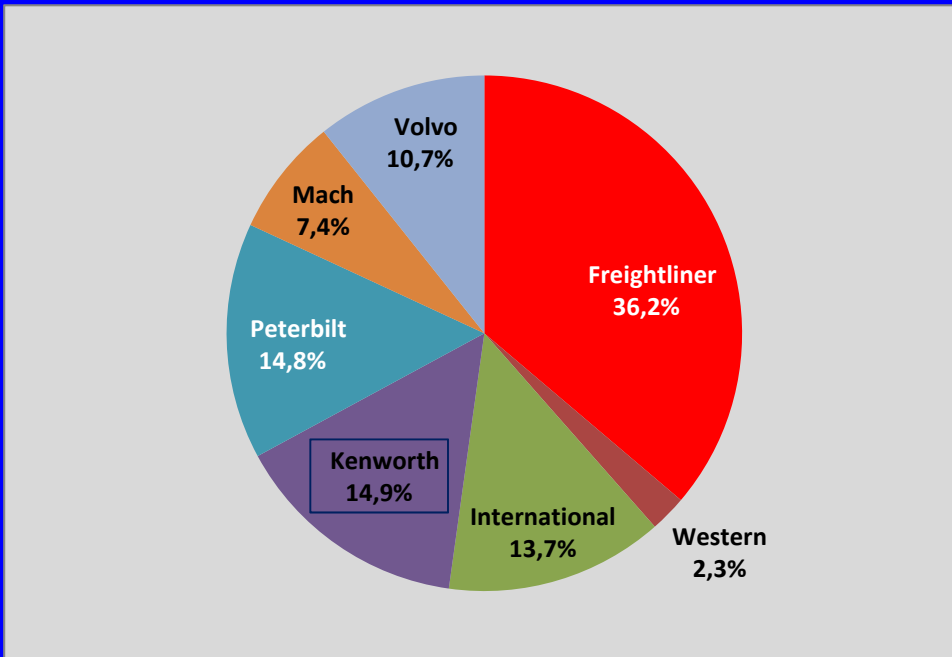
2018.

A Trucknews report says that preliminary orders for Class 8 trucks came in at 15,200 units in March, according to FTR, marking the lowest March for orders since 2010.

Orders were down 8% from February and 67% year-over-year. But FTR says demand is still strong, but supply is limited, with all the

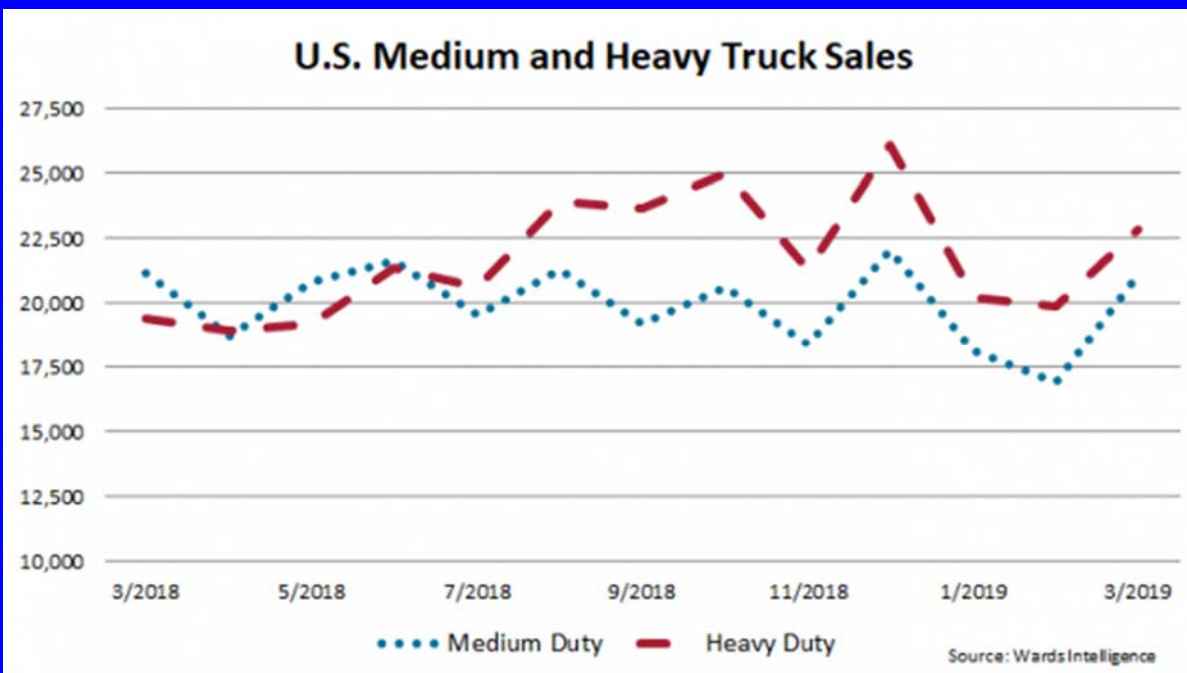


choice build slots for 2019 filled. Fleets needing trucks are taking whatever is available, the industry forecaster reported, but backlogs are rapidly declining.



Alongside the ranking at the end of 2018 of the market shares of the most important brands of heavy trucks present in the USA.

The total number of industrial vehicles sold in February, between medium and heavy classes, amounted to 43,939 units, 12,5% more than in March last year when 40,519 units were sold.



**Emilio di Camillo – Centro Studi Subalpino – april 2019**