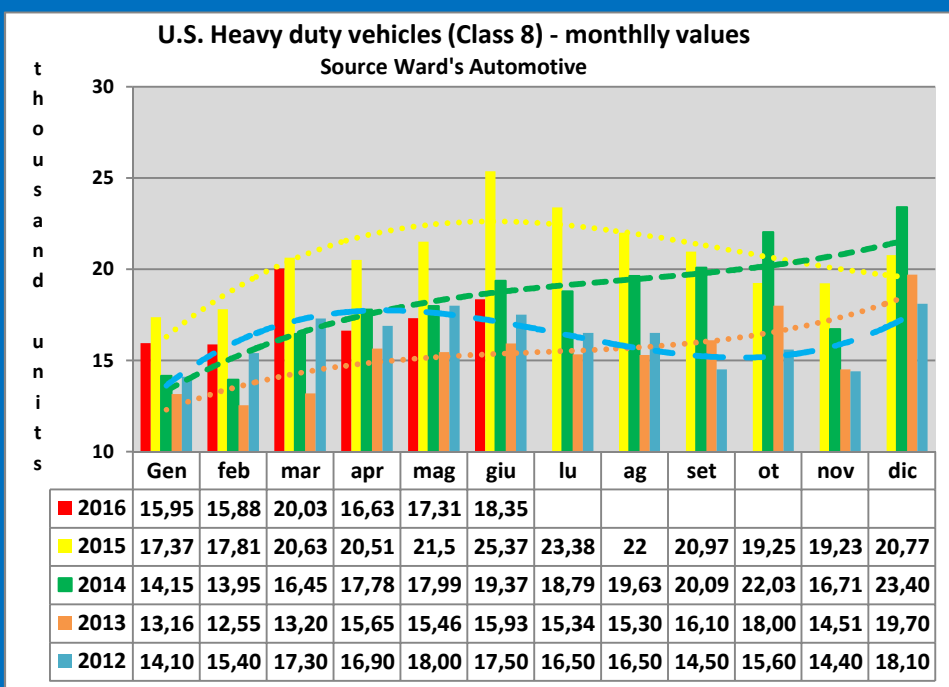




## U.S. Heavy-duty Trucks Market (class 8) – June 2016 sales

Torino, July 15, 2016

Continues in June the weak lift of the heavy segment, sharply down on last year, however. It is noted that for the second time in the year, demand increased more than supply.

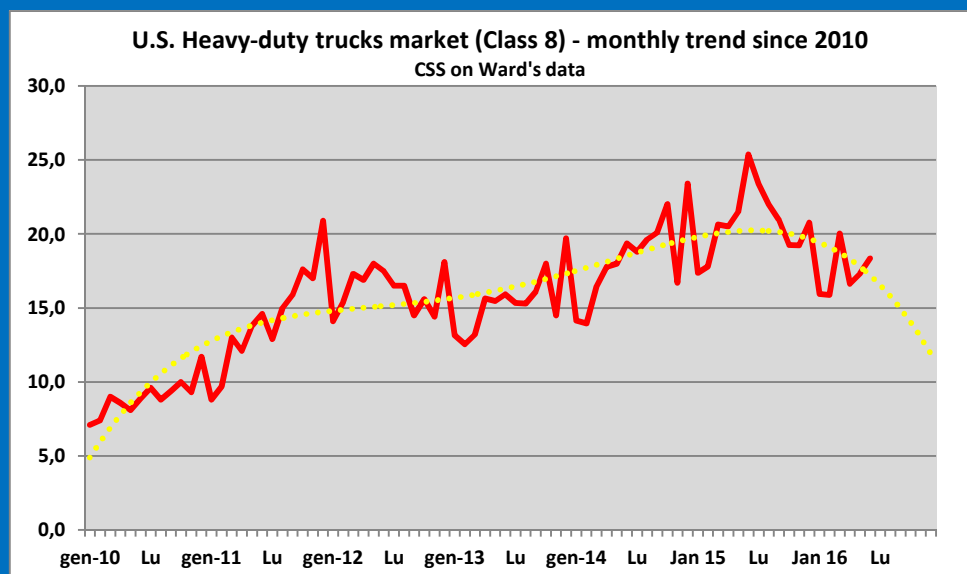


According to preliminary data of Ward's Automotive with 18,354 unit sales of Class 8 trucks in June were down 27.7% compared to June of last year, still going up by 6% on last May. Cumulatively in the first half of the year sales fell to 104,158 units, 15.5% less than in the same period last year.

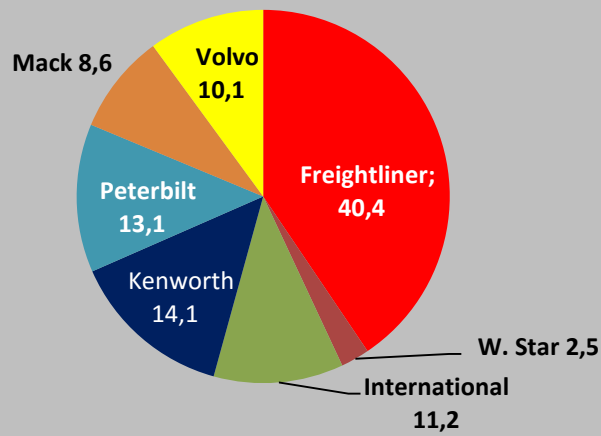
Always down the orders: those of Class 8 fell to 13,100 in June,

34% less than in June last year, the lowest figure since the 3rd quarter of 2010, according to ACT Research.

Sales of medium trucks (Class 4-7) remained substantially stable compared to both last month and the value of a year ago, but remain higher by 13.5% in the cumulative in the first half compared to the same period last year.



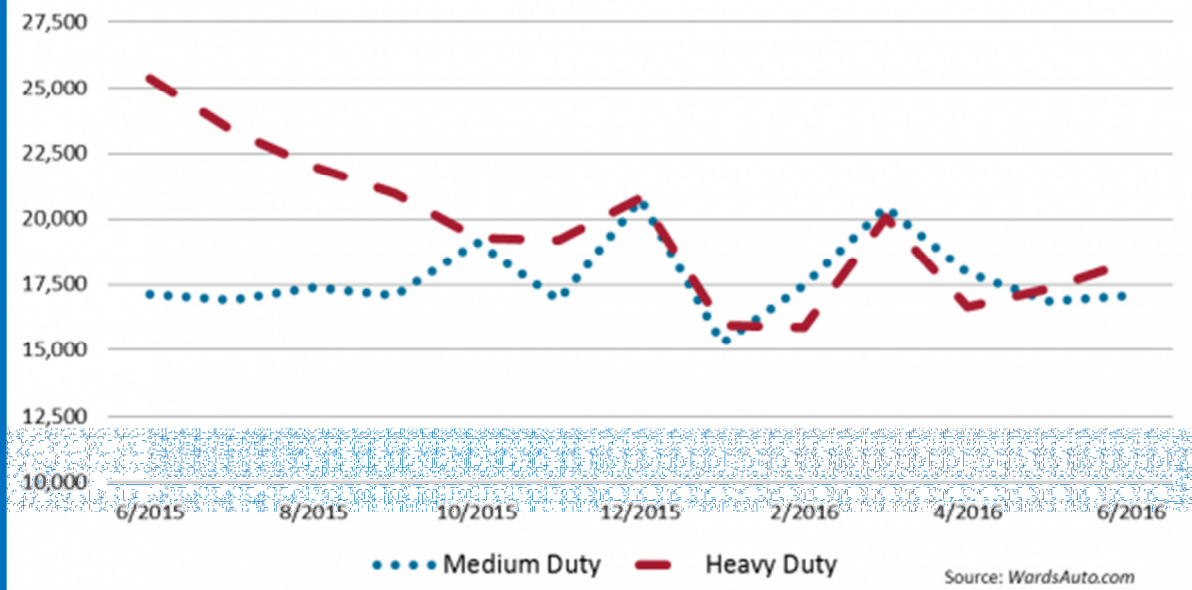
## Shares



Alongside the preliminary shares of the various brands in June.

Medium + heavies in the month totaled 35,444 units, 16.6% less than the same period last year. In the cumulative of the first 6 months the market of the heavies+ medium drops by 3% on the same period of 2015, to 209,201 units.

## U.S. Medium and Heavy Truck Sales



Emilio di Camillo – [www.centrostudisubalpino.it](http://www.centrostudisubalpino.it) - July 2016