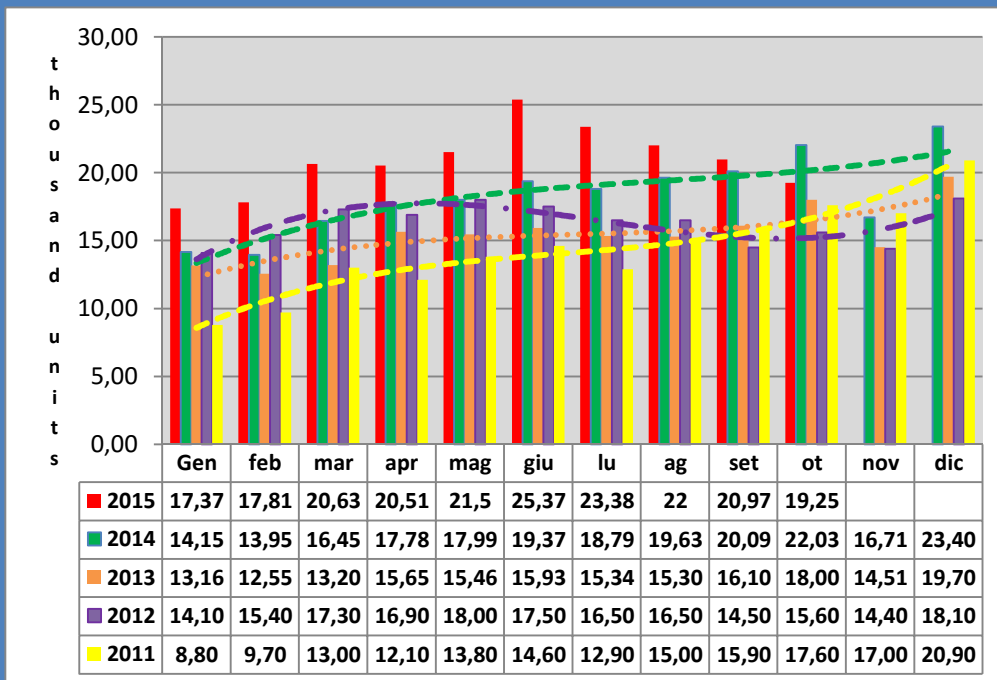




U.S. Heavy duty trucks markets (Class 8) – October 2015 sales

Turin, November 13, 2015

Sharp decline in October of the US market for heavy trucks (Class 8).

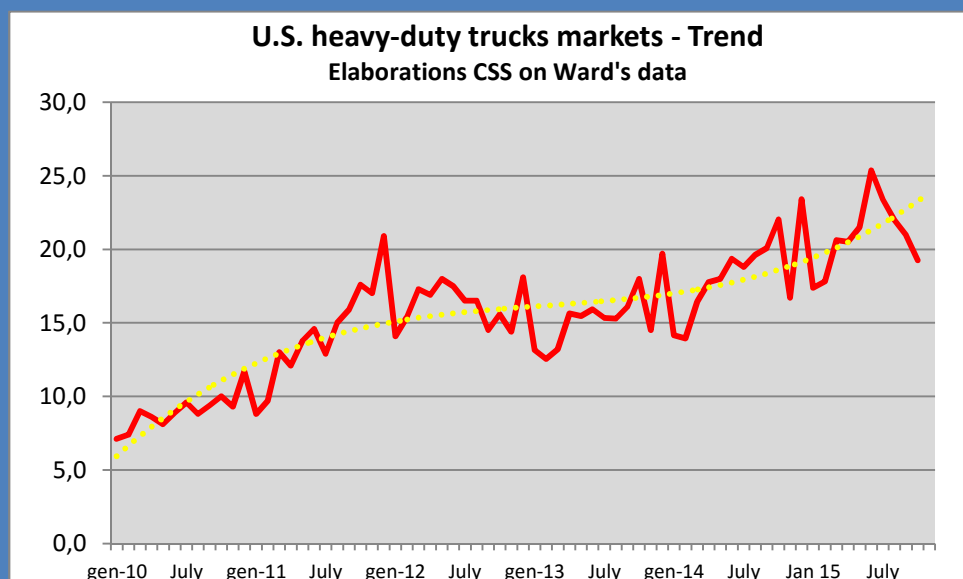


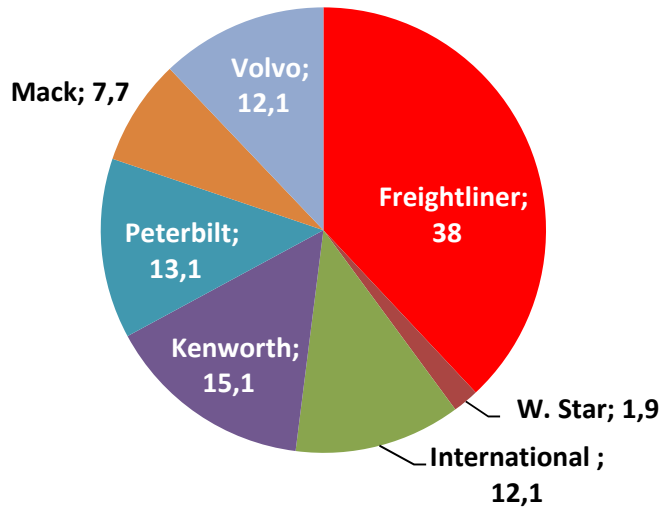
According to Ward's Automotive preliminary data, sales of Class 8 trucks in October were down 12.6% compared to October of last year and 8.2% compared to last month.

Cumulatively in the first ten months of the year sales of vehicles of class 8 have

reached 208,793 units, 15.7% more than in the same period last year, with a rate of increase that confirm, despite the fall in September and October, a forecast of more than 250,000 units by year-end, the best result since 2006.

Preliminary data on orders in October show a volume increase of 29.5% compared to September, at 25,200 units, but much lower than October last year (-45%). It should be recalled that October last year was the second best month ever.





Alongside the shares of the various brands of Class 8 in the first ten months of the year. With the results of the month rising shares of Daimler (Freightliner and Western Star) and Kenworth).

Two words on the rest of the truck market: the total market of

medium trucks (classes 4 to 7) was in October of 19,120 units, 11.9% more than in September and

6.7% more than last year. Total trucks markets totaled 38,372 units, 0.8% more than last month and 3.7% lower on October last year.

Cumulatively in the first ten months of the year the total trucks market (medium+ heavies) reached 371,795 units, 10.9% more than last year.

