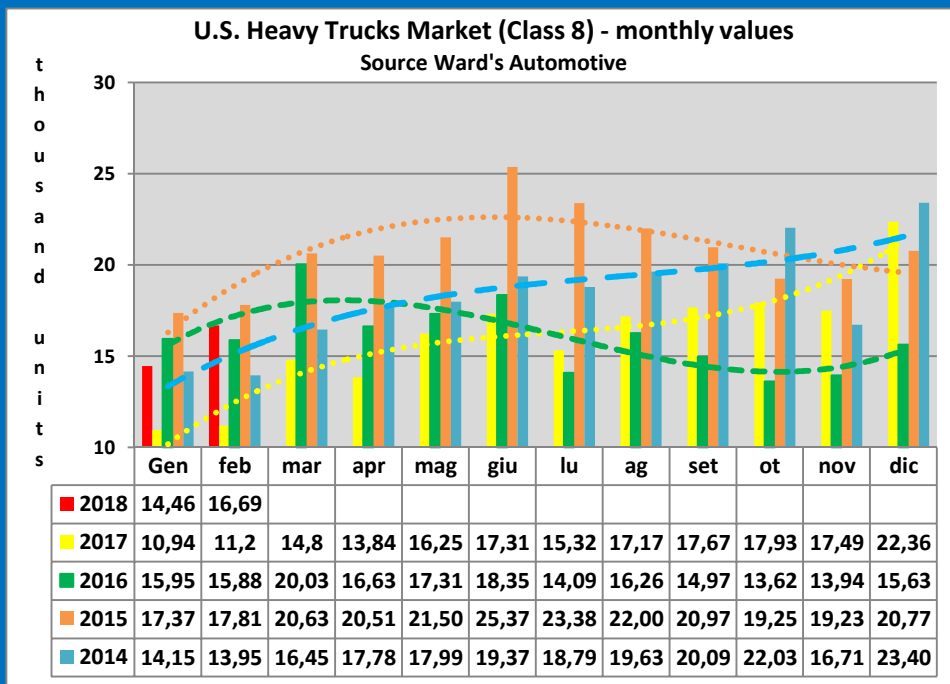




U.S. heavy trucks market (class8) – February 2018 sales

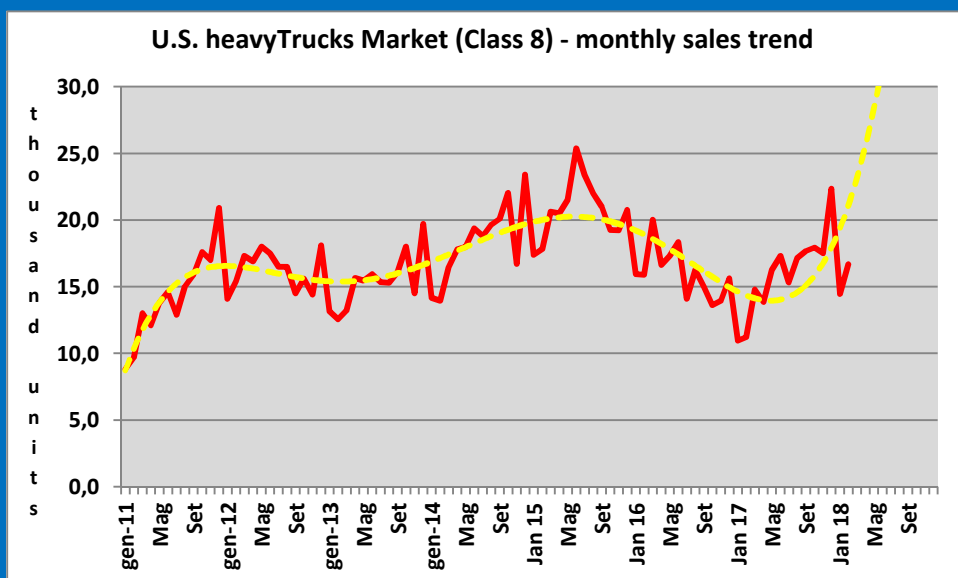
Turin, march 18, 2018

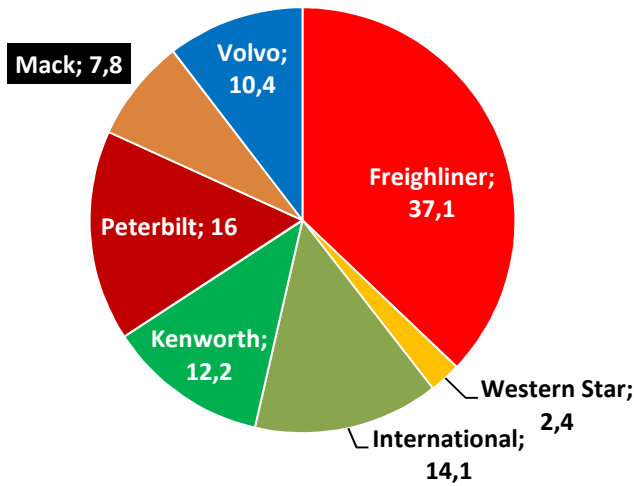
Further significant increase in heavy truck sales (class 8) in February, up 15.4% compared to January, but +49% compared to February last year.



According to preliminary data from Ward's Automotive with 16,687 units, sales of Class 8 vehicles in February increased by 15.4% compared to January and by 49% compared to February last year. In the cumulative of the first two months, sales amounted to 31,145 units, 40.6% more than the same period last year.

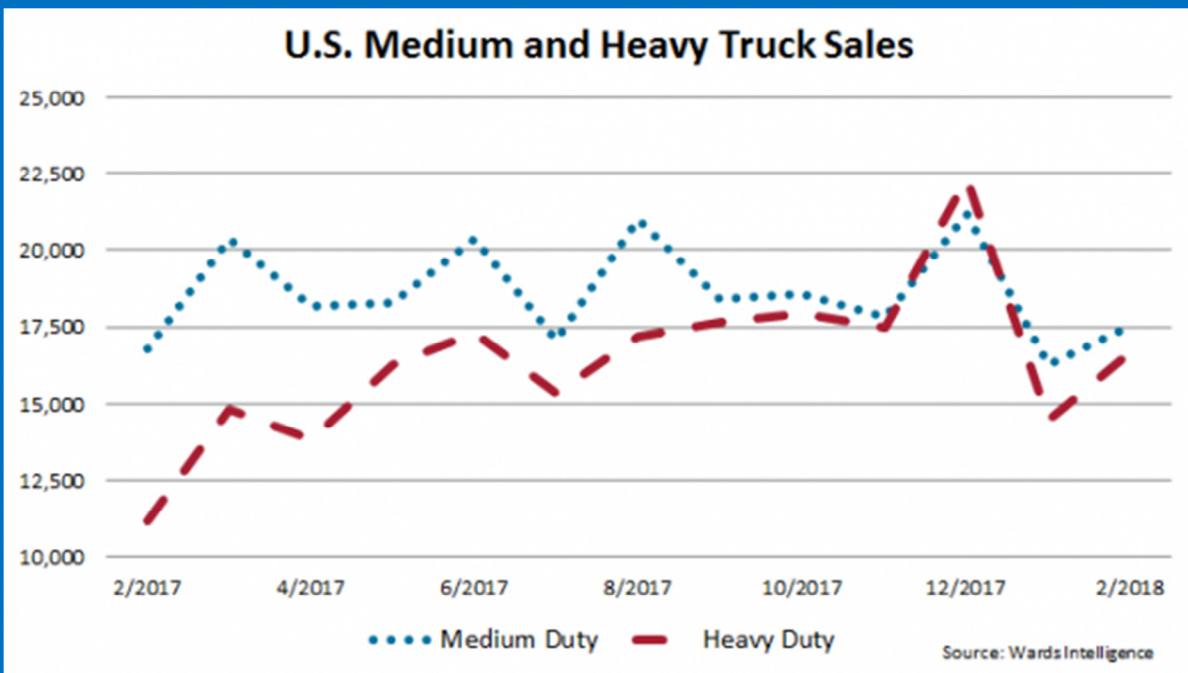
Orders also continue to show a gradual increase over the previous year: in February there were 40,600 units, 63% more than in the same month last year. The 30,000 units were thus exceeded for the fifth consecutive time and strong increases in production are expected in the current year. With these data a strong increase in sales is expected.





The breakdown by brands in the first two months of the year appears in the figure alongside.

The medium class (4 to 7), with 17543 units in February, also increased compared to February 2017 (+ 4.6%) and 8% compared to last January. In total, last February, in the USA, between the medium and heavy classes, 34230 units were registered, 22.4% more than the previous year.



Emilio di Camillo – Centro Studi Subalpino – march 2018