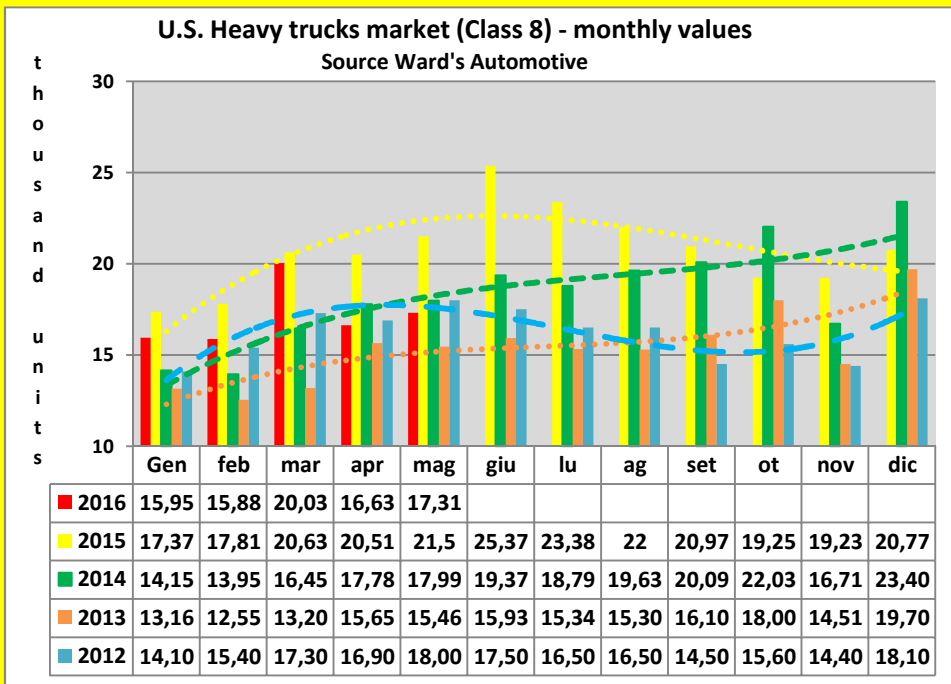




U.S. market for Heavy Trucks (Class 8) – May 2016 sales

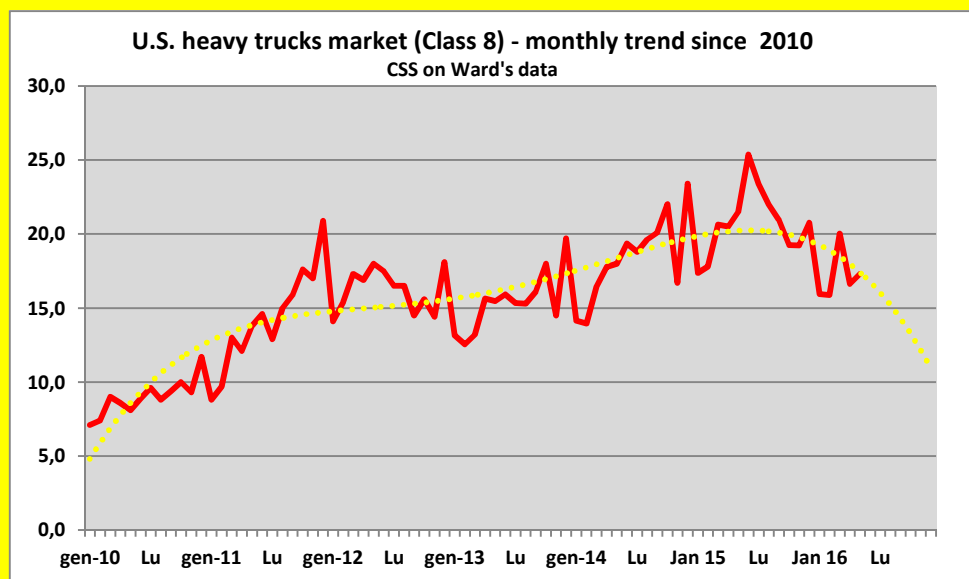
Turin, June 15, 2016

Despite the weak rise in May continues the heavy descent of the US heavy truck market (Class 8).

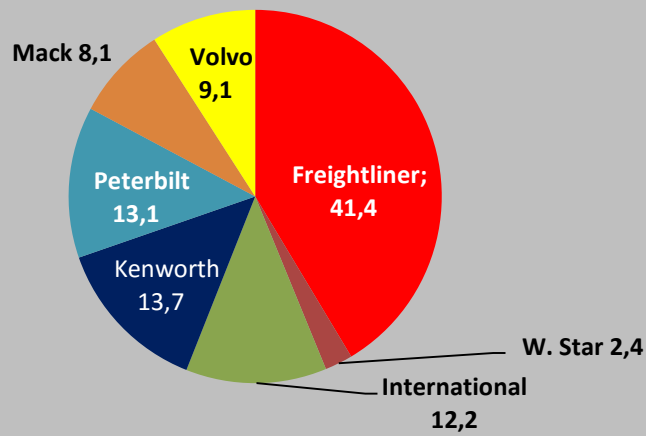


According to preliminary data of Ward's Automotive with 17,312 unit Class 8 sales of trucks in May were down 19.5% compared to May of last year, still going up by 3.9% on the result of last April. Cumulatively over the first five months sales fell to 85,804 units, 12.4% less than the same period last year. Always down the orders: those of Class 8 were up 4% on April to

14,300 units, but were down 31% compared with May of last year, according to ACT Research. Even the medium trucks orders (Class 5-7), in contrast to the recent trend, fell by 14% on last April and by 18% on May 2015, but remain 4% higher than the cumulative of the first five months.



Shares



Alongside the preliminary shares of the various brands in April. In May were down in particular sales of International (-21.4%) and Mack (-9.7%).

Unlike the heavies the medium market sector (classes 4 to 7) increased in May by 7.3% to 16,868 units, compared to May last year, but fell by 5.8% compared to last April volume. In the first five months of the year sales were still up by 16.6% with 87,809 units sold. Medium + heavies in the month totaled 34,180 units, 1.1% less than in the same period last year. In the cumulative of the first five months the market for heavies + medium falls 0.3% on the same period of 2015, to 173,757 units.

U.S. Medium and Heavy Truck Sales

