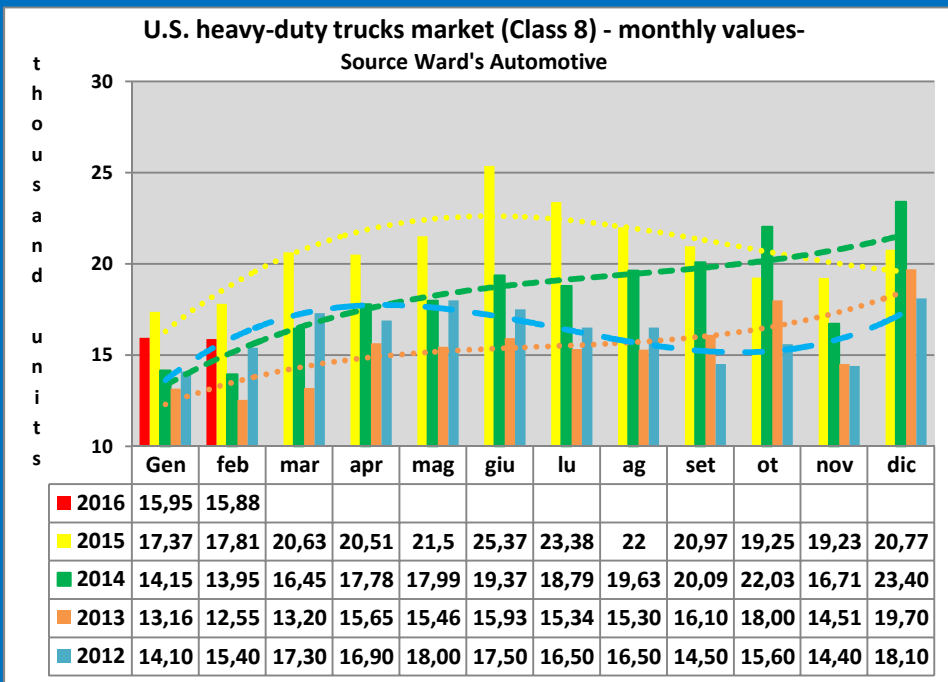




## U.S. trucks markets: February 2016 sales

Turin, March 12, 2016

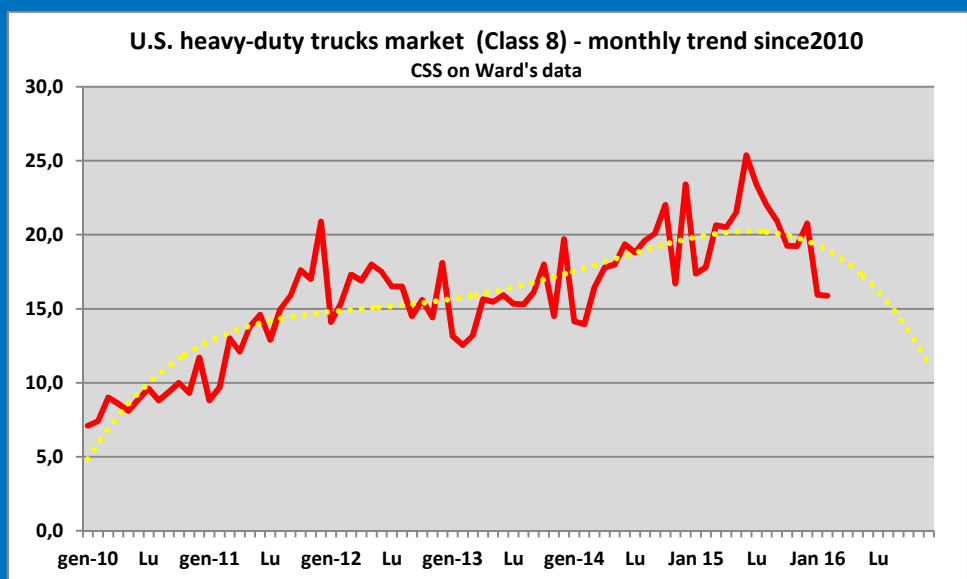
Continues in February the descent of the US market for heavy trucks (Class 8).

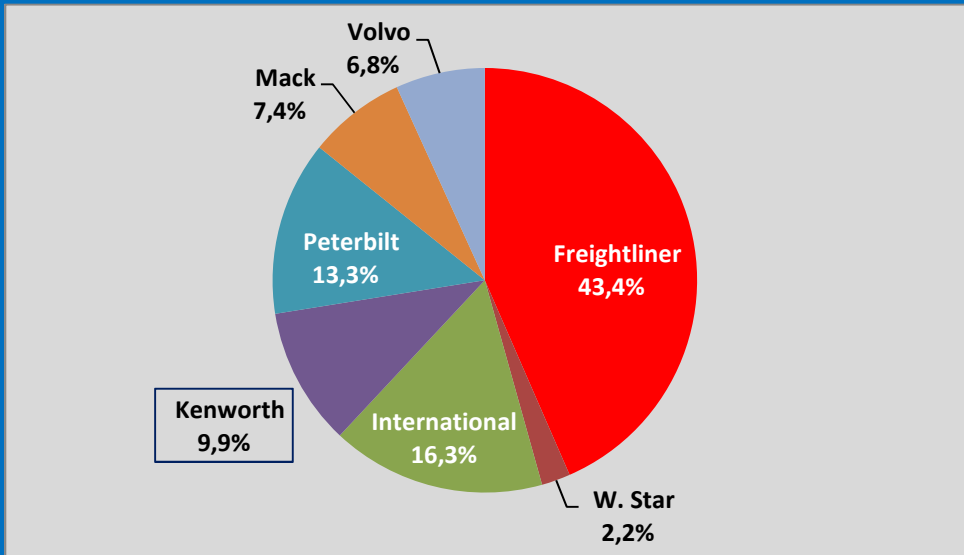


According to preliminary data of Ward's Automotive with 15,876 unit sales of Class 8 trucks in February decreased by 10.9% compared to February of last year and of 0,5% from last month. Cumulatively in the first two months of the year sales fell to 31,825

units, 9.5% less than in the same period last year.

Still down orders: -2% in February over January, with 17,900 units, -43% on February last year.





Alongside the final shares of the various brands in January.

A first estimate of the first two months shows Daimler down to 42.1% and Western Star rising to 2.3%. Mack rises to 7.7% and to 9.3% Volvo. International is estimated to fall to

11.5%. Up the shares of the other brands.

Unlike the heavies the medium market sector (classes 4 to 7) brilliantly rose in February of 33.9% to 17,477 units. In the first two months of the year, sales increased by 24.2%. Medium + heavy in the month totaled 33,353 units, 4.6% more than in the same period last year. In the first two months the market of the heavies + medium increased by 4.9% to 64,562 units.

