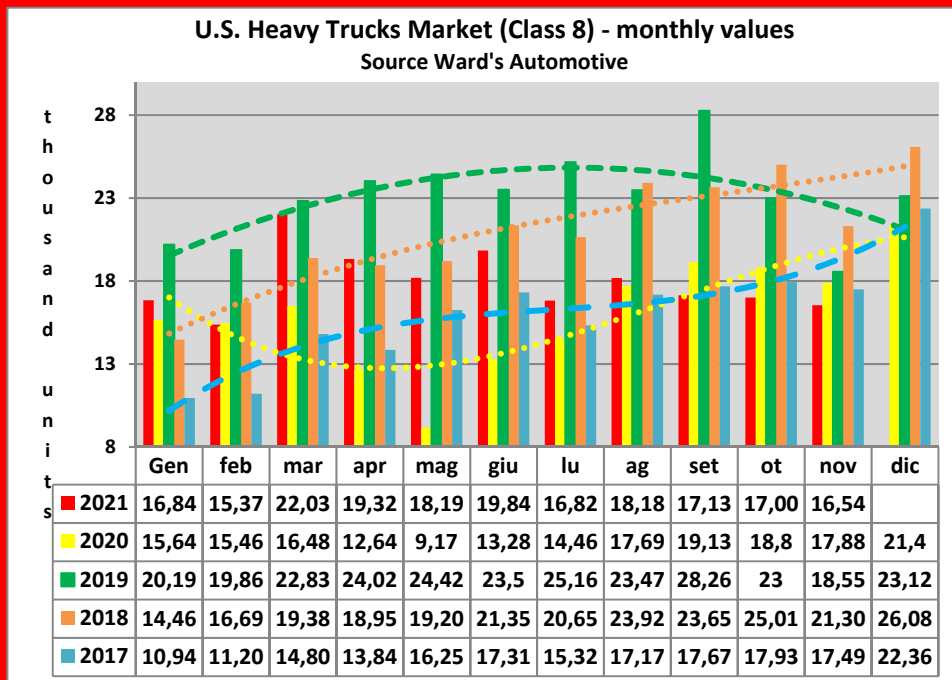




## US Heavy Truck market, sales in November 2021

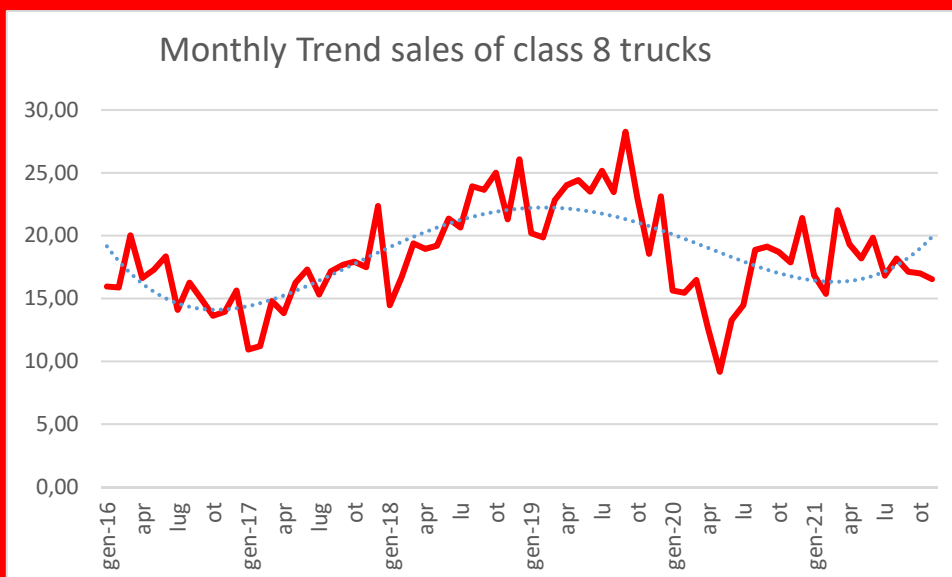
Torino, December 14, 2021

**Sales of heavy vehicles (class 8) also fell in November (-2.7%), even compared to last year (-7.1%).**



According to preliminary data from Ward's Automotive, with 16,539 units, sales of class 8 vehicles in November fell by 2.7% compared to October and 7.1% compared to last year in the middle of the pandemic crisis.

In the cumulative of the first 11 months, sales grew by 15.7% compared to last year with 197,224 units sold.



Class 8 preliminary orders totaled 9,500 units according to FTR, down 41% from October levels and 82% year-over-year. It was the lowest total for November since 1995. However, industry demand remains high and OEMs are limiting

order intake to manage customer expectations in light of supply chain disruptions.

“The November low order numbers are in no way representative of total demand. The low volumes are due to OEMs managing their arrears very carefully. After overbooking almost every month in 2021, OEMs are extremely meticulous in planning their commitments in 2022,” said Don Ake, vice president of FTR.

In the total of the heavy truck market (from class 4 to 8) sales in November fell by 6.7%

