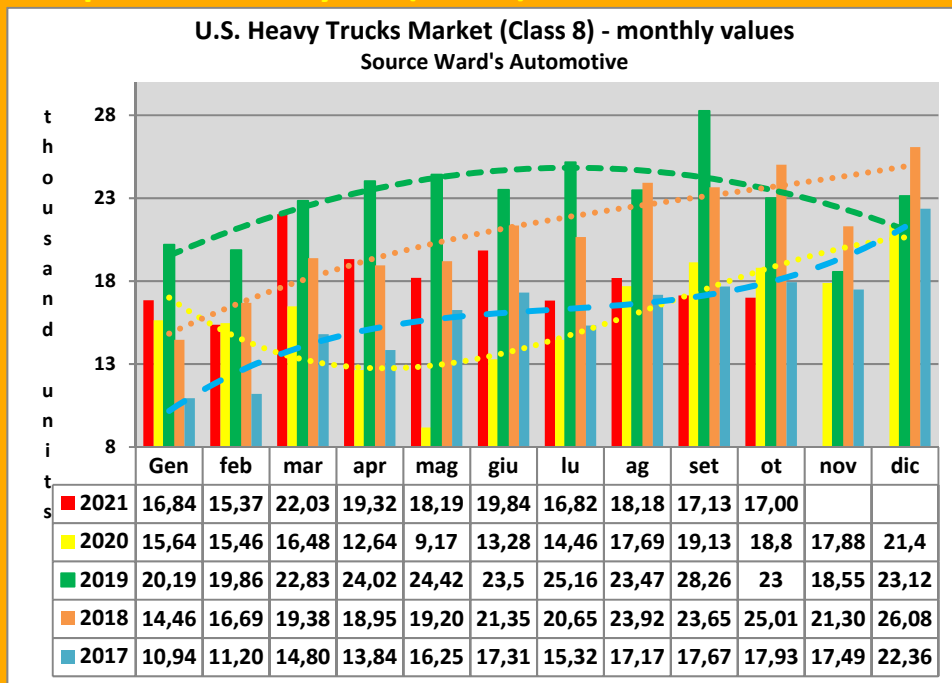




US Heavy Truck market, sales in October 2021

Torino, November 12, 2021

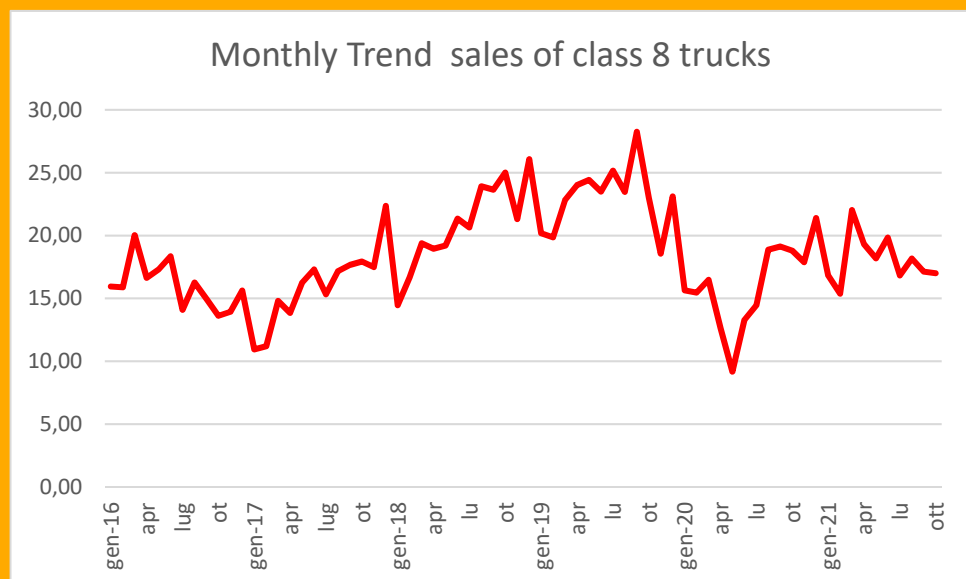
Sales of heavy vehicles (class 8) also fell in October (-0.8%), even compared to last year (-9.4%).



According to preliminary data from Ward's Automotive, with 17,002 units, sales of class 8 vehicles in October fell by 0.8% compared to September and 9.4% compared to last year in the middle of the pandemic crisis.

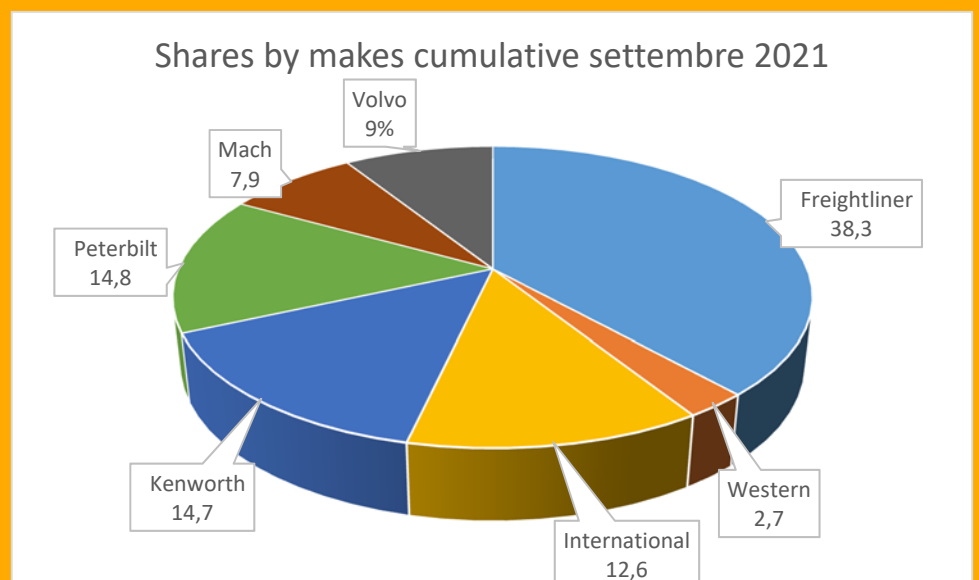
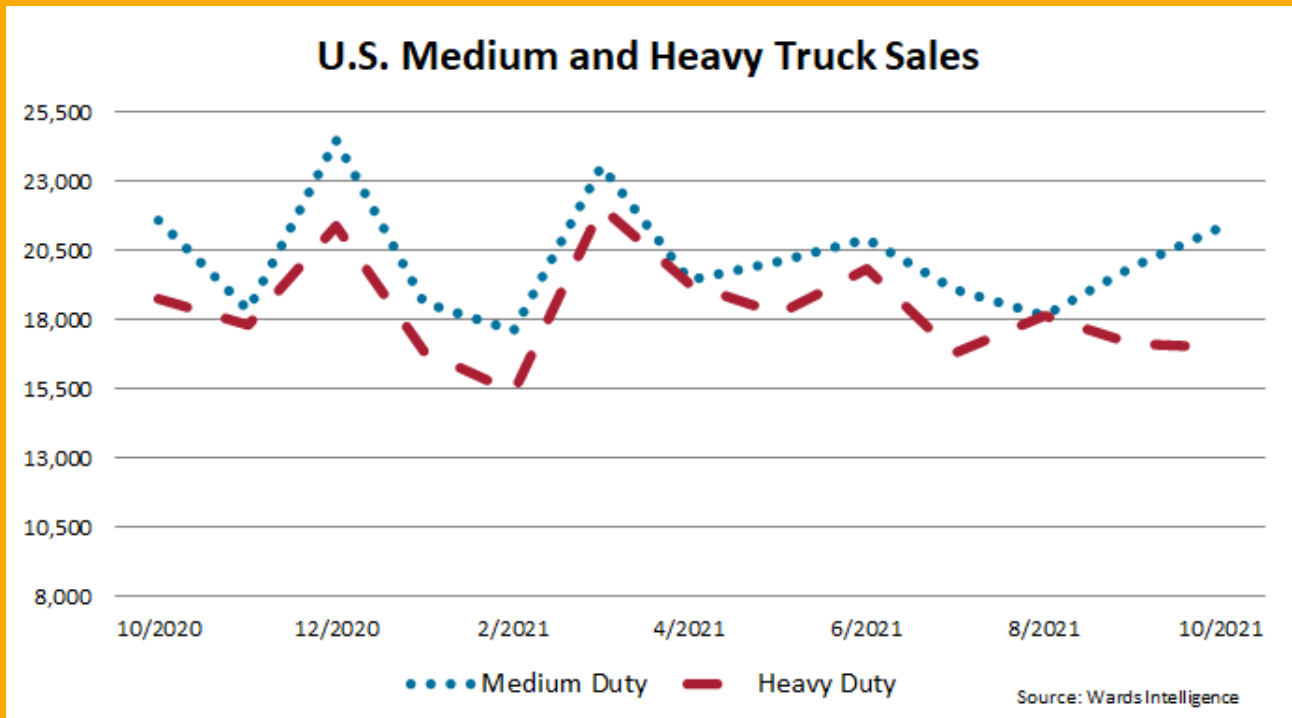
In the cumulative of the first 10 months, sales grew by 18.3% compared to last year with 180,685 units sold.

North American Class 8 orders in October, at 24,500 units, were down 12% from September, "Supply-side constraints continue to put pressure on new order business," said Kenny Vieth, president of ACT and senior analyst. "With backlogs extending into the second half of 2022 and still no clear visibility on easing the" shortage of everything



", the modest October order results suggest OEMs are taking a more cautious approach, so as not to extend the management cycle of customer expectations.

In the total of the heavy truck market (from class 4 to 8), sales in October fell by 1.6%



Emilio di Camillo – Centro Studi Subalpino – ottobre 2021