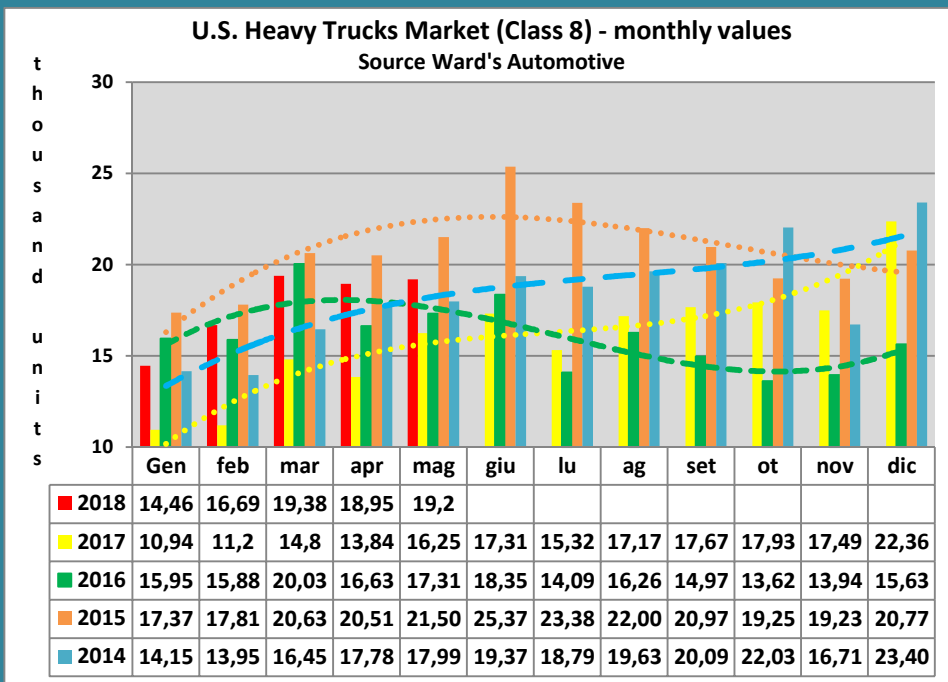




US Heavy trucks market (Class 8) – May 2018 sales

Torino, June 20, 2018

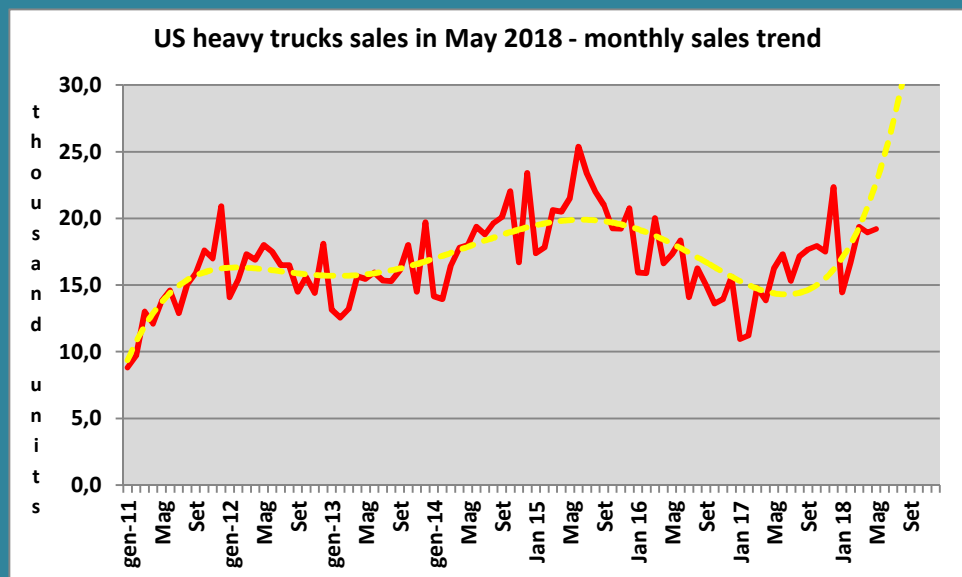
Slight increase in the heavy truck sales (class 8) trend in May: + 1.3% compared to April, but up 18.1% compared to the same month last year.



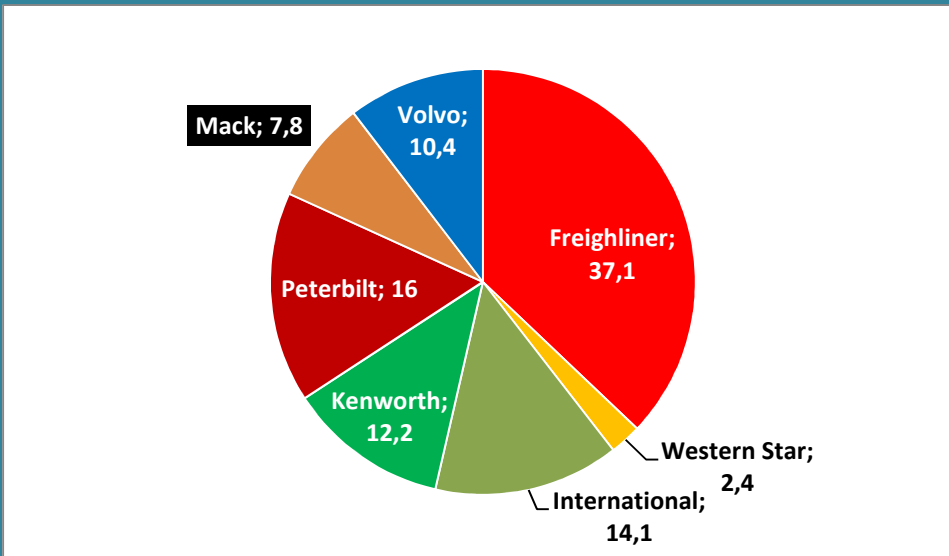
According to preliminary data from Ward's Automotive with 19,195 units, sales of Class 8 vehicles increased by 1.3% in May compared to April, but increased by 18.1% compared to May last year.

In the cumulative of the first five months, sales amounted to 88,674 units, 32.3% more than the same period last year.

Orders continue to show a progressive increase over the previous year, with a volume of over 35,000 units (+ 2.1% over April), and more than 110% over the same month last year. According to Don Ake, Vice President of the Act Research, production capacity is kept to its maximum



and many months are expected to clear the gap that continues to increase due to the high demand for trucks linked to the good performance of the economy.



The breakdown by brands in the first two months of the year appears in the figure alongside.

The medium class (4 to 7), with 20,861 units in May rose 14.3% compared to May 2017 and 10.1% compared to April. In total, in May, 39.996 units were registered in the US, including medium and heavy classes, 5.8% more than in April, but 15.9% more than the previous year..

